

Creating a fully integrated,  
global industrial equipment group.



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Northbridge Industrial Services plc hires and sells specialist industrial equipment to a non-cyclical customer base and has grown organically and by the acquisition of companies in the UK and abroad and through investing in those companies to make them more successful.



This report can also be viewed online at [www.northbridgegroup.co.uk/ar15](http://www.northbridgegroup.co.uk/ar15)

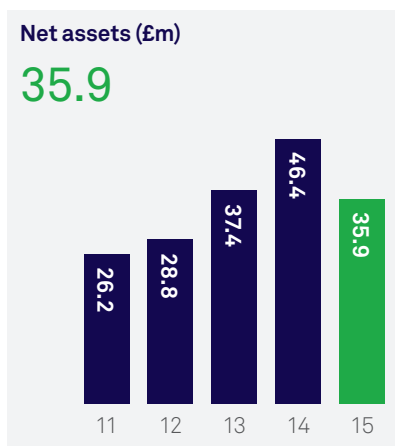
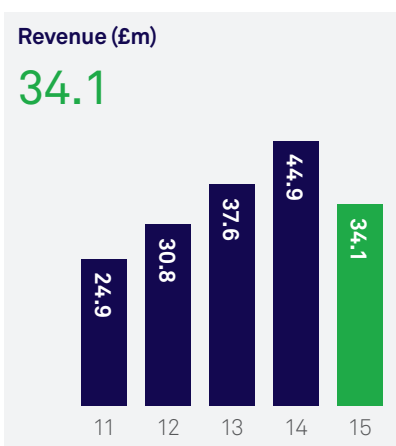
Read about **Our products and services** on pages 2 and 3

Read about **Our business and strategy** on pages 4 and 5

## Key points

- Group revenue 24.0% lower at £34.1 million (2014: £44.9 million)
- Loss before tax of £8.6 million (2014: profit of £6.3 million) including exceptional costs of £7.2 million (2014: £0.7 million)
- Pre-exceptional EBITDA of £6.0 million (2014: £13.8 million)
- Basic loss per share of 44.3 pence (2014: earnings per share of 28.8 pence)
- Net debt reduced to £14.3 million (2014: £14.7 million; 30 June 2015: £16.2 million)
- Closure of non-core activities which raised around £1.5 million cash
- Reduction of operating expenses actioned in 2015 with full benefit to be seen in 2016
- Fundraising by placing and open offer announced separately today

The Company has in place a set of key performance indicators (“KPIs”) to enable us to measure performance through the success of our strategy.



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## Our products and services

Northbridge is focused on the sales and hire of specialist industrial equipment on a global basis for use in critical applications in the oil and gas, shipping, construction, and power and utility sectors.

### Our products and services

We are a fully integrated global group with a product range that includes loadbanks, transformers and oil tools.

#### LOADBANKS



**We supply:**  
Northbridge is the largest designer, manufacturer, supplier and renter of specialist loadbanks and transformers in the world.

Loadbanks are primarily used for the commissioning and maintenance of independent power sources and systems such as diesel generators and gas turbines.

##### Major industries we serve:

- Healthcare
- Oil and gas
- Banking
- Power and utilities
- Marine engineering
- Air transport
- Military
- Government

#### TRANSFORMERS



**We supply:**  
Specialist hire of containerised transformers and switchgear and temporary packaged substations globally.

Provides medium and low voltage transformers at various capacities with voltages from 230v to 36,000v. Providing step-up and step-down capabilities.

##### Major industries we serve:

- Healthcare
- Oil and gas
- Banking
- Power and utilities
- Marine engineering
- Air transport
- Military
- Government

#### OIL TOOLS



**We supply:**  
Over 4,000 different products to the onshore and offshore oil, gas and geothermal industries.

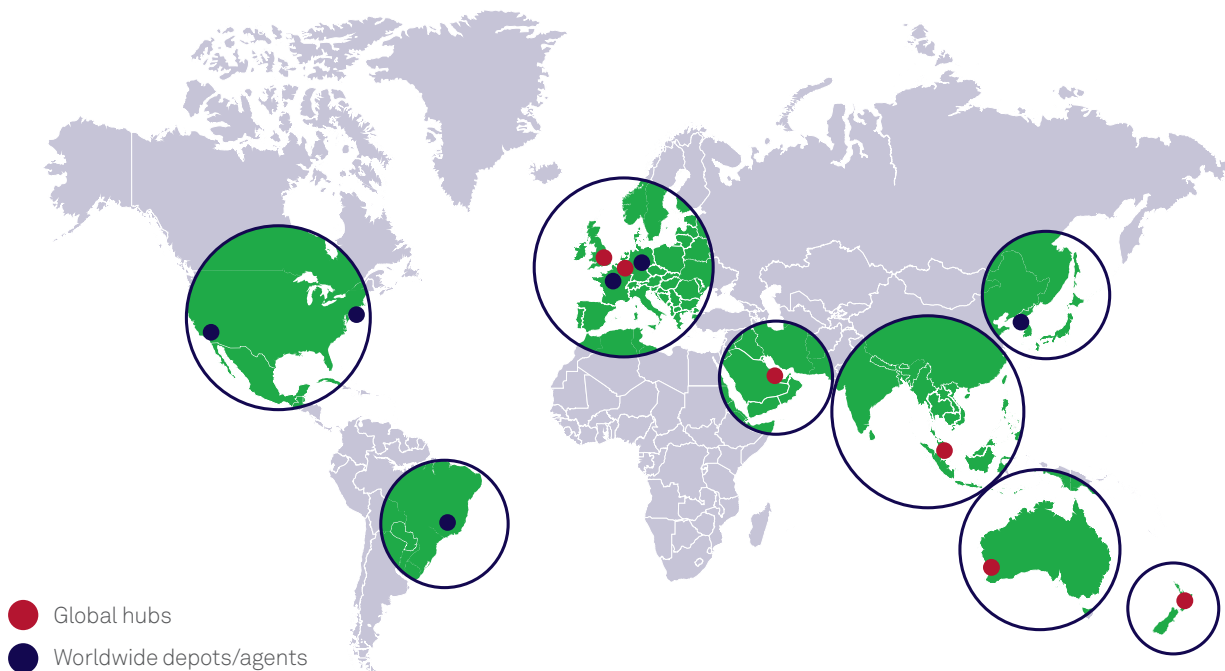
Well positioned in Australia, New Zealand and the Middle East to meet demand when it increases.

##### Equipment includes:

- Drill strings and collars
- Blowout preventers
- Stabilisers
- Mud pumps
- Loadcells
- Strain gauges
- Drilling instrumentation
- Power tongs and torque wrenches

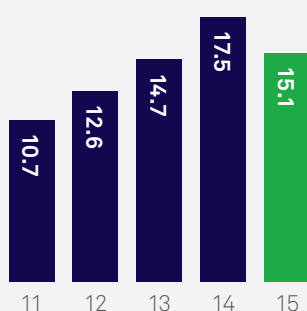
## Our locations

Operating through six major international hubs with a worldwide support network of depots and agents we are able to service the global demand for our products.



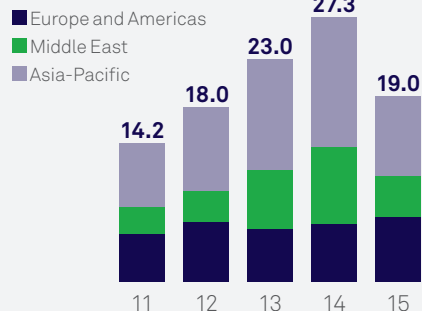
Group equipment sales (£m)

15.1



Rental revenue (£m)

19.0



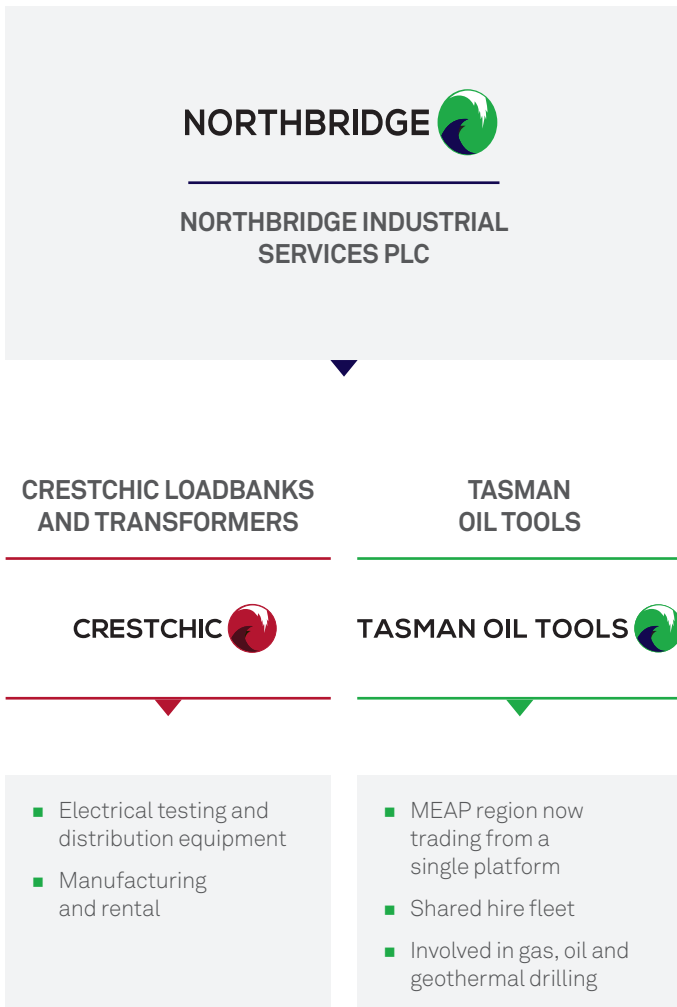
### Strengths of Northbridge

- Exposure to strong global end markets with blue-chip clients
- Organic and acquisitive growth potential
- Geographic diversification with cross-selling potential
- Substantial and specialised hire fleet
- Significant cash generation

# Our business and strategy

The main background for the Group during 2015 has been the collapse in the crude oil price and its impact on the Group's revenues.

## Our business model



## Our strategy

The Northbridge strategy is to consolidate and build its specialist industrial equipment businesses by:

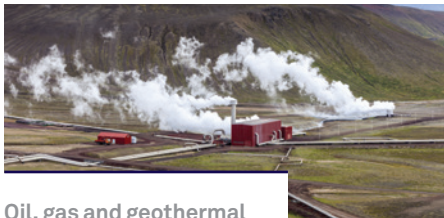
- 1 Driving growth organically through investing in the hire fleet, improving quality systems and customer service
  - 2 Using partnerships to increase geographical exposure
- When considering further acquisitions, the main criteria will be:
- 3 Involvement in specialist electrical services or in drilling tools
  - 4 Active in the oil and gas or power related industry
  - 5 Capable of supplying a worldwide customer base

In achieving this strategy we will be able to capitalise on the market opportunity to become a significant industrial services business serving an international market. The Board reviews this strategy periodically and believes it is still the correct one for the Group.

We took the opportunity during the year to accelerate the rationalisation and streamlining of the Group to focus exclusively on electrical equipment, principally loadbanks and transformers, as well as oil tools.

### Active end markets

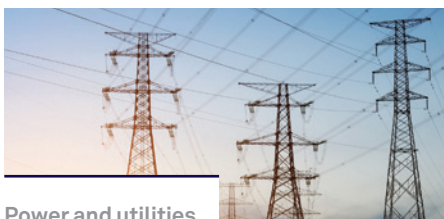
We have balanced exposure to secure and stable markets and blue-chip clients throughout the world.



Oil, gas and geothermal



Banking



Power and utilities



Healthcare



Marine

### Market opportunities

#### OIL, GAS AND GEOTHERMAL



##### Oil and gas

- Growth potential in key markets as normal market conditions return
- Number of master service agreements signed with oil majors in 2015
- Geothermal drilling set to increase in New Zealand
- Energy consumption forecast to continue to rise over the next 20 years

##### Hire fleet

- Enlarged complementary hire fleet
- Additional product ranges (drilling jars) QHSE, DNV and ISO accreditation

#### LOADBANKS AND TRANSFORMERS



##### Off grid

- Marine engineering and ship building
  - Electric propulsion system
  - Navigation system
  - World's shipping fleet continues to grow
- Oil and gas
  - Offshore drilling platforms
  - LNG industry/LNG transportation/FPSOs

##### On grid

- Back-up power
  - Diesel generator and turbine testing
  - Uninterruptible power supplies
  - Emergency power systems – hospitals, banks, financial services
  - Digitisation – data centres, telecoms and process industries
  - Independent power producers (“IPP”)

## Chairman and Chief Executive's review

Both the core businesses of Crestchic and Tasman have good sustainable growth opportunities in the future when their markets recover to more normal dynamics.

### SUMMARY

- Tasman's revenue was £10.5 million (2014: £14.7 million), a decline of 28.4%, and Crestchic's revenue was £22.8 million (2014: £28.6 million), a decline of 20.4%.
- The Group incurred exceptional items during the year totalling £7.2 million (2014: £0.7 million). This was due to the costs of exiting non-core businesses, the sale of surplus assets, the impairment of intangible assets and the cost reduction exercise.

#### Net debt

---

£14.3m

2014: £14.7m

#### Hire fleet cost

---

£41.8m

2014: £43.5m

#### Cash generated from operations

---

£6.9m

2014: £8.6m

We are pleased to present our review of the Group's trading performance for 2015.

### Business review

The main background for the Group during 2015 has been the collapse in the crude oil price and its impact on the Group's revenues. From the end of June 2014 up to 31 December 2015, the price of Brent crude fell from \$113.30 per barrel to \$37.28 per barrel and since the year end reached a low point of \$28.94 per barrel in January 2016. This was mirrored by a reduction of investment by the oil and gas majors, which particularly impacted drilling activities for both exploration and production. In addition it also had a disruptive effect on marine engineering relating to the oil industry and a materially adverse effect on our business.

Outside of Western Europe, much of our business is conducted with customers involved in some way with the oil, gas and extractive industries, usually marine or other power intensive industries, as well as oil tools. Northbridge is fortunate to have other activities mostly operating from Western Europe which have been less impacted by the malaise of the oil industry, as they are more focused towards power reliability and utilities. Some of these activities have been counter cyclical and have benefited from the much lower fuel price, with numerous contracts having been extended as well as winning new ones.

We took the opportunity during the year to accelerate the rationalisation and streamlining of the Group to focus exclusively on electrical equipment, principally loadbanks and transformers, as well as oil tools. This strategy, which was implemented during 2014, has now been completed. We now operate through two main divisions, Crestchic Loadbanks and Northbridge Transformers (Crestchic) and Tasman Oil Tools (Tasman).

As a result we have now exited all our non-core activities, closed down non-performing locations and sold all surplus assets. We have also significantly reduced our overhead costs and our overall headcount has been reduced by 40, approximately 15% of the total. Capital investment, which is normally subject to long lead times, has been considerably slowed and no further acquisitions were pursued.

There have obviously been costs associated with this process, particularly due to its accelerated nature, and these are shown as exceptional costs in the Consolidated Statement of Comprehensive Income. Inevitably, with uncertainty as to when a recovery begins and to its strength, the Board has reviewed the carrying value of the investments in subsidiaries and decided that an impairment of £4.9 million to the intangibles, relating to the oil and gas industry, is appropriate. This has mostly affected our operations in Australia and New Zealand.



## CONTINUED STRONG DEMAND FOR CRESTCHIC'S PRODUCTS AND SERVICES

- Expanded UK manufacturing facility performing well
- Senior qualified staff recruited
- Largest sales order received and delivered
- Largest containerised transformer order received and delivered
- Development of multi-voltage containerised product for the US



The impact of these factors on the Group as a whole has resulted in total revenue reducing by 24.0% to £34.1 million (2014: £44.9 million). Included in this figure, Tasman's revenue was £10.5 million (2014: £14.7 million), a decline of 28.4%, and Crestchic's revenue was £22.8 million (2014: £28.6 million), a decline of 20.4%. The decline in volumes for both businesses was primarily due to the downturn in oil and gas activity which also had an adverse impact on the revenue mix away from higher margin rental (55.6%) and towards sales (44.4%) (2014: 60.9%:39.1% rental to sales mix). Total rental revenue for the Group was £19.0 million, down 30.5% (2014: £27.3 million) despite a full year's contribution from Tasman in New Zealand.

Overall gross margins of 43.4% were down (2014: 48.4%), the improvement in manufacturing margins being offset by the decline in rental margins, which were due to lower utilisation. Operating expenses at £15.5 million (2014: £14.2 million) were higher due to a full year's costs from Tasman New Zealand acquired in September 2014 as well as the Crestchic start-up in China and the USA.

Pre-exceptional losses for the year were £1.4 million (2014: profit of £7.0 million). Exceptional costs relating to the rationalisation and restructuring programme described above amounted to £7.2 million (2014: £0.7 million) including an impairment charge to intangible assets of £4.9 million (£4.7 million on ongoing business and £0.2 million relating to entities that have ceased to trade). Pre-exceptional EBITDA was £6.0 million down 56.8% (2014: £13.8 million) with some of this decline relating to non-core rental businesses exited during the year.

### Crestchic Loadbanks and Northbridge Transformers (Crestchic)

Crestchic was also impacted by the oil and gas slowdown, with overall turnover 20.4% lower at £22.8 million (2014: £28.6 million). However, rental from the European depots, which is moreover directed towards power reliability and utilities, performed at a record level; despite weakness in the Euro, revenue from this division was up 6.8% to £7.7 million (2014: £7.2 million). Revenue from Crestchic's Middle and Far Eastern locations was down 58.2% to £4.4 million (2014: £10.5 million), of which almost all was oil related. Sales of manufactured units were £10.3 million (2014: £13.4 million).

Overall gross margins were 38.9% compared with 2014 at 39.5%. This was due to a reduction in utilisation affecting the rental margin, compensated for by an increase in the manufacturing margin to 28.0% from 24.3% in 2014, when the sales mix included some packaged transformers following a single large order gained during that year.

Crestchic designs, manufactures, sells and hires loadbank equipment, which is primarily used for the commissioning and maintenance of independent power sources such as diesel generators and gas turbines. The need to test and maintain standby and independent power systems, together with the associated switchgear and controls, has become an increasingly important element within the power critical technology used by the banking, medical, marine and defence industries. This has resulted in continued strong demand for Crestchic's range of equipment and services throughout the world. Additionally, Crestchic continues to benefit from a background of an increasingly unreliable global power infrastructure and an increase in the size and remoteness of certain projects. All our loadbank activities are now branded as "Crestchic" and we are able to promote that service in an integrated way throughout the world.



Crestchic continues to benefit from a background of increasingly unreliable global power infrastructures and an increase in the size and remoteness of certain projects.”

**Peter Harris**  
Chairman

**Eric Hook**  
Chief Executive



## Chairman and Chief Executive's review continued

Over the last twelve months we have made very substantial cost savings in our operational overheads but these have been done without compromising our ability to benefit from a future upturn.

### **Business review** continued

#### **Crestchic Loadbanks and Northbridge Transformers (Crestchic)** continued

Northbridge Transformers ("NT"), which offers specialist transformers for rental throughout the world, continued to perform well during 2015. With European demand improving, it is also able to use Crestchic's depots in the Middle East and in Singapore as a conduit for its activities. It won a significant contract in the last quarter of 2015 to provide step-down transformers for the COP 21 climate change conference in Paris. Using the transformers in this way enabled organisers to avoid using the less environmentally friendly diesel generators.

Working alongside CME and CAP, NT also provides packaged transformers for large independent power projects ("IPP"), where diesel generators are used to supplement national grids at high voltages in times of power shortage. Substantial investment in this activity over the last few years means we have been able to grow this business from its original base in Belgium to a worldwide audience, leveraging off our other depots throughout the world.

#### **Tasman Oil Tools (Tasman)**

Tasman now operates from a single corporate structure, with depots in Australia, Dubai and New Zealand offering a full range of downhole oil tools to the oil, gas and geothermal industries throughout the Middle East, the Far East and Australasia. This is predominantly a rental business and revenue has suffered as a result of the downturn in drilling activities in the regions it serves. Total turnover was £10.5 million, down from £14.7 million in 2014. This was despite benefiting from a full year's revenue from the New Zealand business acquired in September 2014.

Gross margin fell to 44.1% from 54.2% in 2014, due to lower utilisation of equipment. In addition, lower rental volumes lead to lower service charges to the customer, which also impact both turnover and gross profits. Pre-exceptional losses were £0.7 million compared to a profit in 2014 of £3.7 million. Exceptional costs amounted to £1.0 million, mostly related to redundancy and reorganisation costs.

### **Financial review**

#### **Revenue and profit before tax**

The Group's revenues are derived principally from the rental of its hire fleet and also from the sale of manufactured and new equipment and the split of these revenues between the various reportable segments and activities compared to 2014 is shown in note 2.

As many of the Group's costs are largely of a fixed nature in the short to medium term (with significant movements in the cost base being attributable to acquisitions and divestments) any revenue movement, however small, will be highlighted at the gross profit level. This impact is often referred to as operational gearing. Gross profit for the year decreased to £14.8 million from £21.7 million, following the reduction

of overall revenue. There was also an adverse shift in sales mix away from the higher margin rental revenue.

Net finance costs for the year rose slightly to £0.7 million (2014: £0.5 million), due to an increase in the level of average net debt across the period following the acquisition of Tasman New Zealand in the second half of 2014.

The Group incurred exceptional items during the year totalling £7.2 million (2014: £0.7 million). This was due to the costs of exiting non-core businesses, the sale of surplus assets, the impairment of intangible assets and the cost reduction exercise.

After amortisation charges, losses before tax (pre-exceptional) totalled £1.4 million (2014: profit of £7.0 million). Total losses before tax totalled £8.6 million (2014: profit of £6.3 million).

#### **Earnings per share**

The basic LPS of 44.3 pence (2014: EPS of 28.8 pence) and diluted LPS of 44.3 pence (2014: EPS of 28.0 pence) have been arrived at in accordance with the calculations contained in note 10.

#### **Balance sheet and debt**

Total net assets have decreased by £10.5 million during the year to £35.9 million primarily due to a pre-exceptional loss of £1.4 million, a negative movement on the foreign exchange reserve of £1.1 million and exceptional costs of £7.2 million (including a total impairment charge of £4.9 million). Net assets per share at the year end were 192 pence (2014: 263 pence).

The reorganisation programme led to hire fleet assets with a cost value of £5.6 million being disposed of. Hire fleet additions of £5.4 million (2014: £8.3 million) were concentrated in the first half of the year.

Trade receivables reduced to £8.1 million (2014: £11.2 million), impacted by the decrease in revenue during the year. Debtor days decreased from 91 days to 87 days during the year.

Cash and cash equivalents increased marginally to £3.9 million (2014: £3.5 million) with the opportunity for good cash generation remaining in the current financial year.

Notwithstanding the trading losses seen during the year, the asset sales and cost reductions have led to net debt decreasing to £14.3 million (2014: £14.7 million). Net gearing, calculated as net debt divided by total equity, increased from 31.6% to 39.8% due to net asset reduction described previously. A reduction in net debt and gearing is targeted for 2016.

#### **Cash flow**

The Group continues to generate cash and cash from operating activities totalled £6.9 million (2014: £8.6 million) during the year. £4.1 million was used to purchase new hire fleet equipment (mainly in the first half of the year) and £2.5 million was generated from the sale of surplus assets.

The Group closely monitors cash management and prioritises the repatriation of cash to the UK from its overseas subsidiaries.

During the year the Group changed its main UK bank and the cash flow includes the repayment of the previous facilities and the drawdown of the new facilities. Cash outflow from financing activities totalled £3.6 million (2014: inflow of £4.2 million).

In December the Group agreed revised covenants with its banks and the first testing took place on 31 March 2016 and was passed.

The Group paid out £0.9 million (2014: £1.1 million) in dividends to shareholders and £0.9 million (2014: £2.3 million) of deferred consideration.

#### Income tax expense

The overall income tax credit for the year totalled £0.4 million (2014: charge of £1.2 million). The Group manages taxes such that it pays the correct amount of tax in each country that it operates, utilising available reliefs and engaging with local tax authorities and advisors as appropriate.

#### Strategy

The Northbridge strategy is to consolidate and build its specialist industrial equipment businesses by:

- driving growth organically through investing in the hire fleet, improving quality systems and customer service; and
- using partnerships to increase geographical exposure.

When considering further acquisitions, the main criteria will be:

- involvement in specialist electrical services or in drilling tools;
- active in the oil and gas or power related industry; and
- capable of supplying a worldwide customer base.

In achieving this strategy we will be able to capitalise on the market opportunity to become a significant industrial services business serving an international market. The Board reviews this strategy periodically and believes it is still the correct one for the Group.

#### Outlook

The price of crude oil continued to fall from the start of 2016 and reached a nine-year low in January. This led to further cutbacks in investment from the oil majors and oil services companies. We in turn have instigated further cost savings in order to reduce the impact on Northbridge.

Despite a small rebound during March, the oil price is unlikely to recover materially until supply and demand are back in balance. The market's overwhelming assumption now is that a recovery is unlikely to happen before 2017.

In preparation for a further year of low rental volumes and the consequential effect on our cash flow and profits, the Board has decided not to propose a final dividend for 2015 and will raise further equity via a placing and open offer also announced today. The funds raised will be used to strengthen the business going forward, make the deferred consideration payment for Tasman New Zealand when due and support hire fleet development as the need arises. It will have the additional benefit of making bank covenant compliance easier over future periods.

Both the core businesses of Crestchic and Tasman have good sustainable growth opportunities in the future when their markets recover to more normal dynamics. Over the last twelve months we have made very substantial cost savings in our operational overheads but these have been done without compromising our ability to benefit from a future upturn.

This has been the most difficult period in our ten years of trading and we would like to thank all our staff, both past and present, for their contribution and support.

**Peter Harris**  
Chairman  
18 April 2016

**Eric Hook**  
Chief Executive  
18 April 2016

# Principal risks and risk management

The Board is responsible for determining the level and nature of risks that is felt to be appropriate in delivering the Group's objectives and to implement an appropriate Group risk management framework.

## Principal risks and uncertainties

In common with any organisation the Group can be subjected to a variety of risks in the conduct of its normal business operations that could have a material impact on the Group's long-term performance. The Board is responsible for determining the level and nature of risks that is felt to be appropriate in delivering the Group's objectives and to implement an appropriate Group risk management framework.

The Group seeks to mitigate exposure to all forms of risk where practical and to transfer risk to insurers where cost effective. In this respect the Group maintains a range of insurance policies against major identified insurable risks, including (but not limited to) business interruption, damage to or loss of property and equipment, and employment risks. The major risks are outlined here.

### Description

#### Market and macroeconomic risks

As evidenced by the impact of the sharply declining oil price in 2015 and early 2016, a downturn in the global economic recovery or volatility in commodity prices creating uncertainty may result in lower rental activity and equipment sales levels. This may result in a poorer performance than expected impacting revenues and margins.

### Mitigation

The Group constantly monitors market conditions and can flex capital investment into hire fleet accordingly. Products, services and demand vary by subsidiary with some of our products and services being subject to less market impact than others enabling hire fleet to be relocated to mirror changes in localised utilisation. As the Group's global business continues to develop this will naturally increase and broaden both the market and revenue base placing reduced reliance on markets and regions. Though much of the cost base of the Group is fixed, the Group is prepared to take prompt and effective action to exit underperforming activities and reduce overhead costs to mitigate the impact of such an event.

#### Competition and commercial risk

The Group's revenues are derived from the sale and rental of specialist complementary industrial equipment and services which can be impacted by competitor activity. There are a relatively small number of significant competitors serving the markets in which we operate, although we often compete against larger and better capitalised companies who could pose a significant threat because of financial capability, which may result in lower pricing and margins, loss of business, reduced utilisation rates and erosion of market share.

The Group's customer base is global, minimising over-reliance on individual customers. Competition for products and services provided by the Group varies by subsidiary, with some of our products and services being subject to less market competition than others. As the Group's global business continues to develop this increases and broadens both the customer and revenue base placing reduced reliance on individual customers. Our use of international hubs holding significant levels of equipment available for rent has enabled us to provide an enhanced and efficient customer service, and the ability to readily transport our hire fleet enables us to respond to changes in localised utilisation.

#### Information technology

The Group is dependent on its information technology ("IT") systems to operate its business efficiently, without failure or interruption. Whilst data within key systems is regularly backed up and systems are subject to virus protection, any systems failure or other major IT interruption could have a disruptive effect on the Group's business.

The geographically diverse nature of the Group reduces the global risk associated with IT failure or disruption. The use of recognised service providers and operating and communication platforms has strengthened the Group's technological infrastructure and reduced the risk of loss due to failure, breakdown, loss or corruption of data.

## Description

**Interest rate risk**

The Group delegates day-to-day control of its bank accounts to local management. Most Group borrowings and overdrafts attract variable interest rates, although the Group has some fixed interest rate finance lease agreements. The Board accepts that this policy of not fixing interest rates for all borrowings neither protects the Group entirely from the risk of paying rates in excess of current market rates nor eliminates fully cash flow risk associated with interest payments.

## Mitigation

The Group maintains strong relationships with all banking contacts. Group borrowings are reviewed, arranged and administered centrally with day-to-day control of bank accounts by local management being restricted to operating within agreed parameters.

The Group's bank borrowings are made up primarily of revolving facilities, finance leases and term loans. The Group also utilises short-term trade finance facilities, a temporary overdraft facility and leasing arrangements.

The Board considers that it currently achieves an appropriate balance of exposure to these risks, although this situation is constantly monitored.

**People risk**

Retaining and attracting the best people is critical in ensuring the continued success of the Group.

Northbridge offers well structured reward and benefit packages which are regularly reviewed. We try to ensure that our people fulfil their potential to the benefit of the individual and the Group by providing appropriate training and offering the possibility of career advancement on an inter-company basis within the Group.

**Foreign currency exchange risk**

The Group is exposed to movements in exchange rates for both foreign currency transactions and the translation of net assets and income statements of foreign subsidiaries. As local management have responsibility for their own bank accounts, with cash at bank balances held in Euro, US Dollar, Australian Dollar, Singaporean Dollar, New Zealand Dollar and UAE Dirham accounts. Outstanding balances for trade receivables, trade payables and financial liabilities are also held in these currencies.

The Board manages this risk by converting non-functional currency into Sterling as appropriate, after allowing for future similar functional currency outlays. The Board regularly seeks the opinion of foreign currency professionals to advise on potential foreign currency fluctuations, especially when it is aware of future foreign currency requirements. It does not currently consider that the use of hedging facilities would provide a cost-effective benefit to the Group on an ongoing basis.

**Credit risk**

Exposure to credit risk arises principally from the Group's trade receivables. At 31 December 2014 the Group had £4,777,000 (2014: £6,401,000) of trade receivables which were past due but not impaired of which £3,864,000 (2014: £5,223,000) has been collected since the year end. At 31 December 2015 trade receivables of £496,000 (2014: £213,000) were past due and are considered to be impaired due to the fact that the debts are old and due from customers in financial difficulty. During the year, the Group wrote off £60,000 (2014: £152,000) of debts considered unrecoverable.

The Group's trade receivables are managed through stringent credit control practices both at a local and Group level, including assessing all new customers, requesting external credit ratings (which are factored in to credit decisions), regularly reviewing established customers and obtaining credit insurance where felt appropriate.

This Strategic Report was approved by the Board on 18 April 2016 and signed by order of the Board by the Chief Executive.

**Eric Hook**  
Chief Executive  
18 April 2016

## Board of Directors



**Peter Harris**  
Non-executive Chairman

Peter Harris, aged 64, qualified as a chartered accountant having studied at Sheffield University. After a number of years in the accountancy profession he joined Borden Inc., a multinational food packaging and industrial product company, where he spent 13 years in a variety of senior financial roles. In 1994 Peter was appointed as finance director of RAC plc (formerly Lex Service Plc), a leading automotive services provider. In 1999 he became a group managing director of RAC plc, heading a number of businesses including LexTransfleet, Lex Multipart, Lex Commercials, Lex Defence and RAC Software Solutions. In April 2006, following the acquisition of RAC plc by Aviva plc, Peter was appointed chief executive of Dawson Holdings plc, the media supply chain business, from which he retired in June 2009. Peter is also chairman of Atmaana Business Consulting Ltd and LHA London Ltd. He is a member of the Remuneration and Audit Committees of the Company.



**Eric Hook**  
Chief Executive

Eric Hook, aged 62, qualified as a chartered certified accountant ("FCCA") in 1983 and spent many years in financial roles, culminating in the appointment as finance director of Harvey Plant Ltd, a subsidiary of Lex Service Plc. In 1994 Eric was appointed chief executive of Andrews Sykes Group Plc, the listed support services company, where he led the turnaround of the loss-making group. Eric left Andrews Sykes in 1999 to lead the Longville Group, a private equity-backed consolidation of three industrial hire businesses. He expanded Longville organically and by acquisition to gain a market-leading position in pumps, fluid chillers and diesel generators. Eric left the Longville Group to establish Northbridge Industrial Services in 2003.



**Ash Mehta**  
Non-executive Director  
(independent)

Ash Mehta, aged 50, qualified as a chartered accountant with KPMG in 1992, following which he worked in commercial finance roles in US multinationals. Since 1999 he has held a number of senior financial roles in fully listed and AIM companies, and has extensive experience in IPO-type fundraisings and acquisitions. Ash was part-time Finance Director of the Group from April 2007 to March 2011 when he became a Non-executive Director of Northbridge. He is a member of the Remuneration and Audit Committees of the Company. Ash is currently chief financial officer of Avicenna plc, a pharmacy retail and distribution group.



**David Marshall**  
Non-executive Director  
(independent)

David Marshall, aged 71, is chairman of a number of public listed companies, including Western Selection PLC, which is a substantial shareholder of Northbridge Industrial Services plc. In recent years he has taken a leading role in the reorganisation and development of a number of medium-sized listed companies in the UK and overseas. He is a member of the Remuneration and Audit Committees of the Company.



**Ian Gardner**  
Regional Managing  
Director

Ian Gardner, aged 49, joined the Group in 2007 and was instrumental in the start-up and subsequent growth of Northbridge Middle East and he is also responsible for the Group's activities in the Asia-Pacific region and Australia. Following the acquisition of Tasman Oil Tools and the start-up of Northbridge Asia-Pacific in 2011, Ian relocated from Dubai to Singapore, where the Group's regional headquarters are now based. Ian has 25 years' experience in the industrial services and rental sector and also has extensive overseas experience; Ian is a member of the Institute of Sales and Marketing.



**Michael Dodson**  
Non-executive Director  
(independent)

Michael Dodson, aged 68, is a fellow of the Institutions of Chemical and Electrical Engineers and a chartered engineer. He has a degree in chemical engineering from Imperial College plus a master's degree from London Business School. He has held directorships in over 20 companies ranging from large utilities, through MOD agencies to high-tech start-ups. He is a member of the Remuneration and Audit Committees of the Company.



**Iwan Phillips**  
Company Secretary

Iwan Phillips, aged 32, studied at Warwick University before joining BDO in 2005 where he qualified as a chartered accountant in 2008. He spent five years at BDO, working on the audits of a variety of businesses but specialising in fully listed and AIM companies. Iwan joined Northbridge in 2010 as the Group Accountant and is now the Chief Financial Officer. He was appointed as Company Secretary in 2011.

# Directors' report

The Directors present their report and the financial statements for the year ended 31 December 2015.

## Statement of Directors' responsibilities in respect of the annual report and financial statements

The Directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the Group financial statements in accordance with International Financial Reporting Standards ("IFRS") as adopted by the European Union and the Company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and Company and of the profit or loss of the Group for that period. The Directors are also required to prepare financial statements in accordance with the rules of the London Stock Exchange for companies trading securities on the Alternative Investment Market.

In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether they have been prepared in accordance with IFRS as adopted by the European Union and applicable UK accounting standards, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

After making appropriate enquiries, the Directors have formed a judgement, at the time of approving the financial statements, that the Group can have a reasonable expectation that adequate resources will be available for it to continue its operations for the foreseeable future, and consequently it is appropriate to adopt the going concern principle in the preparation of the financial statements. In forming this judgement, the Directors have reviewed the Group's budget for 2016 and the forecast for 2017 (including downside sensitivity scenarios), cash flow forecasts, contingency planning, the sufficiency of banking facilities and forecast compliance with banking covenants.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Group and Company and enable them to ensure that the financial statements comply with the requirements of the Companies Act 2006. They are also responsible for safeguarding the assets of the Group and the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Website publication

The Directors are responsible for ensuring the annual report and the financial statements are made available on a website. Financial statements are published on the Company's website in accordance with legislation in the United Kingdom governing the preparation and dissemination of financial statements, which may vary from legislation in other jurisdictions. The maintenance and integrity of the Company's website is the responsibility of the Directors. The Directors' responsibility also extends to the ongoing integrity of the financial statements contained therein.

## Principal activities

The Company was incorporated for the purpose of acquiring companies that manufacture, hire and sell specialist industrial equipment.

In particular it seeks to acquire specialist niche businesses that have the potential for expansion into complete outsourcing providers, capable of supplying a non-cyclical customer base including utility companies, the public sector and the oil and gas industry.

The principal activities of the subsidiary companies are as follows:

- Crestchic Ltd – design, manufacture, sale and hire of loadbank equipment which is primarily used for the commissioning and maintenance of independent power sources such as diesel generators and gas turbines;
- Crestchic France S.A.S. – sale and hire of loadbank equipment which is primarily used for the commissioning and maintenance of independent power sources such as diesel generators and gas turbines;
- Tasman Oil Tools Pty Ltd ("TAU") – hire of tools and equipment for the oil and gas industry in Australia;
- Tasman Oil Tools Ltd ("TNZ") – hire of tools and equipment for the oil and gas industry in New Zealand;
- Crestchic (Middle East) FZE ("CME") – hire of equipment for the oil and gas industry in the Middle East;
- Northbridge (Middle East) FZE ("NME") – hire of equipment for the oil and gas industry in the Middle East;
- Northbridge Industrial Services Pte Limited ("NIS Pte") – hire of equipment for the oil and gas industry in the Asia-Pacific region;
- Crestchic (Asia-Pacific) Pty Limited ("CAP") – hire of equipment for the oil and gas industry in the Asia-Pacific region;
- Tasman Middle East FZE (formerly Tasman OMM FZE) ("TME") – hire of tools and equipment for the oil and gas industry in the Middle East;
- Northbridge Transformers NV ("NT") – hire of specialist transformers in Europe; and
- Northbridge Loadcell Services Pty ("Loadcell") – hire of oilfield instrumentation for the oil and gas industry in the Asia-Pacific region.



### Profit or loss

The loss for the year after taxation amounted to £8,151,000 (2014: profit of £5,072,000).

The Directors are not proposing a final dividend (2014: 4.0 pence per share totalling £735,000), resulting in dividends for the whole year of 1.0 pence (2014: 6.2 pence) per share.

### Future developments

The future developments of the Group are included within the Strategic Report.

### Directors and their interests

The present Directors are detailed on pages 12 and 13 together with brief biographies.

E W Hook retires in accordance with the Company's Articles of Association and, being eligible, offers himself for re-election.

A K Mehta retires in accordance with the Company's Articles of Association and, being eligible, offers himself for re-election.

The Directors who served during the year and their interests in the Company's issued share capital were:

	Ordinary shares of 10 pence each		Share options	
	31 December 2015	1 January 2015	31 December 2015	1 January 2015
P R Harris	<b>1,220,000</b>	1,120,000	—	—
E W Hook	<b>500,000</b>	340,000	<b>706,601</b>	656,601
C W Robinson (retired on 30 September 2015)	—	1,850	—	86,000
A K Mehta	<b>96,969</b>	14,147	—	50,822
I J Gardner	<b>16,581</b>	16,581	<b>76,000</b>	56,000
M G Dodson	<b>75,750</b>	75,750	—	—
D C Marshall	—*	—*	—	—

\* DC Marshall is a director of Western Selection PLC, a substantial shareholder in the Company, which held 2,500,000 (2014: 1,875,000) ordinary shares at 31 December 2015 and at the date of this report.

Between 1 January 2016 and the date of this report there have been no changes to the above shareholdings or options. Further details on Directors' share options can be found in note 22.

### Directors' indemnity insurance

Qualifying third-party indemnity insurance was in place, for the benefit of the Directors, during the year and at the date of this report.

### Substantial shareholdings

The Company has been notified that the following investors held interests in 3% or more of the Company's issued share capital (net of shares held in treasury) at 31 December 2015:

	Number	%
Western Selection PLC	2,500,000	13.57
Hargreave Hale Ltd	1,729,950	9.39
Artemis Investment Management Ltd	1,411,039	7.66
P R Harris	1,220,000	6.62
Hargreave Hale Ltd	1,144,850	6.21
Lazard Frères Gestion SAS	1,001,796	5.44
R G Persey	984,395	5.34
Blackrock Inc	838,409	4.55

From 1 January 2016 to the balance sheet date, the Directors have not been notified of any changes to the substantial shareholdings above.

# Directors' report continued

## Purchase of own shares

At the year end and at the date of this report the Company held 215,150 (2014: 152,150) of its own shares, which represents 1.15% (2014: 0.82%) of the share capital of the Company.

All of the shares have been purchased to be held in treasury, to satisfy any obligations under the share option scheme.

## Special business to be transacted at the Annual General Meeting

In addition to the ordinary business referred to in resolutions 1 to 5 of the Notice of Meeting, the Directors propose certain special business set out in resolutions 6 to 8 of the Notice of Meeting.

Resolution 6 is a special resolution that disapplies shareholders' pre-emption rights and grants authority to the Directors, without the need for further specific shareholder approval, to make allotments of equity securities for cash by way of rights issues, where practical considerations such as fractions and foreign securities laws make this desirable, and other issues up to an aggregate nominal amount equal to 10% of the issued share capital of the Company.

Resolution 7, if passed, will authorise the Company to continue to buy its own shares subject to the constraints set out in the resolution. The Board in future will only exercise this right if it is satisfied that it is in the interests of the shareholders as a whole to do so and that it is likely to result in an increase in EPS.

Resolution 8, if passed, will authorise the Company to amend the Articles of Association of the Company by deleting article 4 (Authorised Share Capital).

## Corporate governance

The Directors acknowledge the importance of good corporate governance and, whilst the Group is not required to comply with the UK Corporate Governance Code, they apply its principles so far as is practicable, taking into account the Company's size and stage of development.

The Board meets regularly to monitor the current state of business and to determine its future strategic direction. During the year, the Board comprised a Non-executive Chairman, two Executive Directors and three Non-executive Directors.

During the year, the Board assessed the independence of each of the Non-executive Directors. Michael Dodson and David Marshall were still deemed to be independent. Ash Mehta, who was part-time Finance Director of Northbridge from April 2007 to March 2011 when he became a Non-executive Director of Northbridge, was previously deemed to not be independent. In the recent assessment, he was assessed to be independent by virtue of the time passed since he was Finance Director. He also exercised his options during the year and now holds no share options. None of the Non-executive Directors participate in share option or other executive remuneration schemes, nor do they qualify for pension benefits. Ash Mehta joins the Audit and Remuneration Committees from the date of this report.

## Board Committees

The principal Committees established by the Directors are:

### Audit Committee

The Committee meets at least twice a year and examines any matters relating to the financial affairs of the Group including the review of annual and interim results, internal control procedures and accounting practices. The Audit Committee meets with the auditor periodically and as necessary. This Committee is now comprised of Michael Dodson, Peter Harris, Ash Mehta and David Marshall, who chairs the Committee. The Executive Directors may also attend meetings as appropriate to the business in hand but are not members of the Committee.

### Remuneration Committee

The Remuneration Committee reviews the performance of the Executive Directors and any senior management and sets and reviews their remuneration and the terms of their service contracts, determines the payment of bonuses to Executive Directors and senior management and considers any bonus and option schemes which may be implemented by the Group. This Committee is now comprised of David Marshall, Peter Harris, Ash Mehta and Michael Dodson, who chairs the Committee. Executive Directors may also attend meetings as appropriate to the business in hand but are not members of the Committee. None of the Executive Directors were present at meetings of the Committee during consideration of their own remuneration.

## Attendance at Board and other meetings for 2015

The Board met on six occasions during the year following a formal agenda. Attendance at formal Board meetings during the year is shown in the following table:

	Number of meetings in year	P R Harris	C W Robinson*	M G Dodson	I J Gardner	E W Hook	D C Marshall	A K Mehta
Board (scheduled)	6	6	4	5	6	6	6	5
Audit Committee	2	2	—	2	—	—	2	—
Remuneration Committee	2	2	—	2	—	—	2	—

\* C W Robinson attended all Board meetings before his retirement on 29 September 2015.

**Relations with shareholders**

The Company holds meetings from time to time with institutional shareholders to discuss the Company's strategy and financial performance. The Annual General Meeting is used to communicate with private and institutional investors.

**Financial instruments**

Details of the use of financial instruments by the Group are contained in note 25 of the financial statements.

**Cash flow risk**

The Group's assessment of cash flow risk is included within the Strategic Report.

**Post-balance sheet events**

Post-balance sheet events are described in note 28 to these financial statements.

**Auditor's independence**

The non-audit work undertaken in the year by the Group's auditor, BDO LLP, was restricted to due diligence work and advice on tax matters for the Group.

**Auditor**

A resolution to re-appoint the independent auditor, BDO LLP, will be proposed at the next Annual General Meeting.

In the case of each of the persons who was a Director of the Company at the date when this report was approved and so far as each of the Directors is aware, there is no relevant audit information of which the Company's auditor is unaware, and each of the Directors has taken all of the steps that he ought to have taken as a Director to make himself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

This report was approved by the Board on 18 April 2016 and signed by order of the Board by the Company Secretary.

**Iwan Phillips**

**Company Secretary**

18 April 2016

# Financial statements

See how we are performing in light of developments in the past year.

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# Independent auditor's report

## To the shareholders of Northbridge Industrial Services plc

We have audited the financial statements of Northbridge Industrial Services plc for the year ended 31 December 2015 which comprise the Consolidated Statement of Comprehensive Income, the Consolidated Statement of Changes in Equity, the Consolidated Balance Sheet, the Company Balance Sheet, the Consolidated Cash Flow Statement and the related notes. The financial reporting framework that has been applied in the preparation of the Group financial statements is applicable law and International Financial Reporting Standards ("IFRS") as adopted by the European Union. The financial reporting framework that has been applied in preparation of the parent company financial statements is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of Directors and auditors

As explained more fully in the Statement of Directors' Responsibilities, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Financial Reporting Council's ("FRC's") Ethical Standards for Auditors.

### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the FRC's website at [www.frc.org.uk/auditscopeukprivate](http://www.frc.org.uk/auditscopeukprivate).

### Opinion on financial statements

In our opinion:

- the financial statements give a true and fair view of the state of the Group's and the parent company's affairs as at 31 December 2015 and of the Group's loss for the year then ended;
- the Group financial statements have been properly prepared in accordance with IFRS as adopted by the European Union;
- the parent company's financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

### Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us;
- the parent company financial statements are not in agreement with the accounting records and returns;
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

### Andrew Mair (Senior Statutory Auditor)

For and on behalf of BDO LLP, statutory auditors

Birmingham

United Kingdom

18 April 2016

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

# Consolidated statement of comprehensive income

## For the year ended 31 December 2015

	Note	2015 £'000	2014 £'000
<b>Revenue</b>		<b>34,090</b>	44,871
Cost of sales		<b>(19,286)</b>	(23,150)
<b>Gross profit</b>		<b>14,804</b>	21,721
Operating costs			
Excluding exceptional costs		<b>(15,549)</b>	(14,229)
Exceptional costs		<b>(7,189)</b>	(655)
Total operating costs		<b>(22,738)</b>	(14,884)
<b>(Loss)/profit from operations</b>	3	<b>(7,934)</b>	6,837
Finance income		<b>8</b>	33
Finance costs	8	<b>(655)</b>	(570)
(Loss)/profit before taxation excluding exceptional costs		<b>(1,392)</b>	6,955
Exceptional costs	4	<b>(7,189)</b>	(655)
<b>(Loss)/profit before taxation</b>		<b>(8,581)</b>	6,300
Taxation	9	<b>430</b>	(1,228)
<b>(Loss)/profit for the year attributable to the equity holders of the parent</b>		<b>(8,151)</b>	5,072
<b>Other comprehensive income</b>			
Exchange differences on translating foreign operations		<b>(1,156)</b>	472
<b>Other comprehensive income for the year, net of tax</b>		<b>(1,156)</b>	472
<b>Total comprehensive income for the year attributable to equity holders of the parent</b>		<b>(9,307)</b>	5,544
<b>(Loss)/earnings per share</b>			
– basic (pence)	10	<b>(44.3)</b>	28.8
– diluted (pence)	10	<b>(44.3)</b>	28.0

All amounts relate to continuing operations.

The notes on pages 24 to 47 form part of these financial statements.

## Consolidated statement of changes in equity

### For the year ended 31 December 2015

	Share capital £'000	Shares to be issued £'000	Share premium £'000	Merger reserve £'000	Foreign exchange reserve £'000	Treasury share reserve £'000	Retained earnings £'000	Total £'000
<b>Changes in equity</b>								
Balance at 1 January 2015	1,859	—	23,188	2,810	(1,161)	(201)	19,928	46,423
Loss for the year	—	—	—	—	—	—	(8,151)	(8,151)
Other comprehensive income	—	—	—	—	(1,156)	—	—	(1,156)
Total comprehensive income for the year	—	—	—	—	(1,156)	—	(8,151)	(9,307)
Issue of share capital	5	—	78	—	—	—	—	83
Purchase of own shares	—	—	—	—	—	(250)	—	(250)
Deferred tax on share options	—	—	—	—	—	—	(245)	(245)
Share option expense	—	—	—	—	—	—	96	96
Dividends paid	—	—	—	—	—	—	(919)	(919)
<b>Balance at 31 December 2015</b>	<b>1,864</b>	<b>—</b>	<b>23,266</b>	<b>2,810</b>	<b>(2,317)</b>	<b>(451)</b>	<b>10,709</b>	<b>35,881</b>

## Consolidated statement of changes in equity

### For the year ended 31 December 2014

	Share capital £'000	Shares to be issued £'000	Share premium £'000	Merger reserve £'000	Foreign exchange reserve £'000	Treasury share reserve £'000	Retained earnings £'000	Total £'000
<b>Changes in equity</b>								
Balance at 1 January 2014	1,740	311	19,318	849	(1,633)	(201)	17,009	37,393
Profit for the year	—	—	—	—	—	—	5,072	5,072
Other comprehensive income	—	—	—	—	472	—	—	472
Total comprehensive income for the year	—	—	—	—	472	—	5,072	5,544
Issue of share capital	119	(311)	4,102	1,961	—	—	—	5,871
Share issue costs	—	—	(232)	—	—	—	—	(232)
Deferred tax on share options	—	—	—	—	—	—	(200)	(200)
Purchase of non-controlling interest	—	—	—	—	—	—	(968)	(968)
Share option expense	—	—	—	—	—	—	96	96
Dividends paid	—	—	—	—	—	—	(1,081)	(1,081)
<b>Balance at 31 December 2014</b>	<b>1,859</b>	<b>—</b>	<b>23,188</b>	<b>2,810</b>	<b>(1,161)</b>	<b>(201)</b>	<b>19,928</b>	<b>46,423</b>

The following describes the nature and purpose of each reserve within owners' equity:

Reserve	Description and purpose
Share capital account	Amount subscribed for share capital.
Shares to be issued reserve	Amount subscribed for share capital which has been committed to but not yet issued.
Share premium account	Amount subscribed for share capital.
Merger reserve	Excess of the fair value of shares issued over their nominal value when such shares are issued as part of the consideration to acquire at least a 90% equity holding in another company.
Foreign exchange reserve	Amount arising on the retranslation of foreign subsidiaries.
Treasury share reserve	Amount used to purchase ordinary shares for holding in treasury.
Retained earnings	All other net gains and losses and transactions with owners (e.g. dividends) not recognised elsewhere.

# Consolidated balance sheet

## As at 31 December 2015

Company number: 05326580	Note	2015		2014	
		£'000	£'000	£'000	£'000
<b>ASSETS</b>					
<b>Non-current assets</b>					
Intangible assets	11	12,797		19,618	
Property, plant and equipment	12	35,556		39,113	
Deferred tax asset	17	316		—	
			48,669		58,731
<b>Current assets</b>					
Inventories	13	4,440		4,249	
Trade and other receivables	14	9,933		12,858	
Cash and cash equivalents		3,852		4,391	
			18,225		21,498
<b>Total assets</b>			<b>66,894</b>		<b>80,229</b>
<b>LIABILITIES</b>					
<b>Current liabilities</b>					
Trade and other payables	15	6,950		6,510	
Financial liabilities	16	6,044		5,690	
Other financial liabilities	16	1,160		1,021	
Current tax liabilities		538		887	
			14,692		14,108
<b>Non-current liabilities</b>					
Financial liabilities	16	12,090		13,372	
Other financial liabilities	16	928		2,244	
Deferred tax liabilities	17	3,303		4,082	
			16,321		19,698
<b>Total liabilities</b>			<b>31,013</b>		<b>33,806</b>
<b>Total net assets</b>			<b>35,881</b>		<b>46,423</b>
<b>Capital and reserves attributable to equity holders of the Company</b>					
Share capital	18	1,864		1,859	
Share premium		23,266		23,188	
Merger reserve		2,810		2,810	
Foreign exchange reserve		(2,317)		(1,161)	
Treasury share reserve		(451)		(201)	
Retained earnings		10,709		19,928	
<b>Total equity</b>			<b>35,881</b>		<b>46,423</b>

The notes on pages 24 to 47 form part of these financial statements. The financial statements were approved and authorised for issue by the Board and were signed on its behalf on 18 April 2016.

**Eric Hook**  
Director



## Consolidated cash flow statement

### For the year ended 31 December 2015

	Note	2015 £'000	2014 £'000
<b>Cash flows from operating activities</b>			
Net (loss)/profit before taxation		(8,581)	6,300
Adjustments for:			
– amortisation and impairment of intangible assets	11	5,733	895
– amortisation of capitalised debt fee		208	55
– depreciation of property, plant and equipment	12	5,881	5,451
– profit on disposal of property, plant and equipment		(458)	(423)
– non-cash movement in deferred consideration		(3)	(190)
– investment income		(8)	(33)
– finance costs	8	655	570
– share option expense	22	96	96
		<b>3,523</b>	12,721
Decrease/(increase) in inventories		348	(215)
Decrease in receivables		2,762	1,096
Increase/(decrease) in payables		306	(5,016)
		<b>6,939</b>	8,586
<b>Cash generated from operations</b>			
Finance costs	8	(655)	(570)
Taxation		(942)	(1,180)
Hire fleet expenditure	12	(4,080)	(5,966)
Sale of assets within hire fleet		2,493	2,154
		<b>3,755</b>	3,024
<b>Cash flows from investing activities</b>			
Finance income		8	33
Acquisition of subsidiary undertaking (net of cash acquired)	23	—	(4,126)
Payment of deferred consideration		(941)	(2,306)
Purchase of property, plant and equipment	12	(494)	(1,052)
Sale of property, plant and equipment		109	112
		<b>(1,320)</b>	(7,339)
<b>Cash flows from financing activities</b>			
Proceeds from share capital issued		83	3,721
Proceeds from bank borrowings		12,957	4,721
Purchase of own shares		(250)	—
Repayment of bank borrowings		(13,957)	(1,962)
Repayment of finance lease creditors		(1,555)	(1,166)
Dividends paid in the year		(919)	(1,081)
		<b>(3,641)</b>	4,233
<b>Net cash (used in)/from financing activities</b>			
<b>Net decrease in cash and cash equivalents</b>			
Cash and cash equivalents at beginning of period		3,427	3,513
Exchange losses on cash and cash equivalents		(46)	(4)
		<b>2,175</b>	3,427
<b>Cash and cash equivalents at end of period</b>	24	<b>2,175</b>	3,427

During the period, the Group acquired property, plant and hire equipment with an aggregate cost of £5,365,000 (2014: £8,324,000) of which £791,000 (2014: £1,306,000) was acquired by means of finance leases. This includes £4,791,000 (2014: £7,029,000) of hire fleet additions of which £711,000 (2014: £1,063,000) was acquired by means of finance lease.

# Notes to the consolidated financial statements

## For the year ended 31 December 2015

### 1. Accounting policies

#### 1.1 Basis of preparation of financial statements

The principal accounting policies adopted in the preparation of the financial statements are set out below. The policies have been consistently applied to all the years presented, unless otherwise stated.

The Group financial statements have been prepared under the historical cost convention subject to fair valuing certain financial instruments and in accordance with International Financial Reporting Standards and International Accounting Standards and Interpretations (collectively, "IFRS") issued by the International Accounting Standards Board ("IASB") as adopted by European Union ("adopted IFRSs") and with those parts of the Companies Act 2006 applicable to companies preparing financial statements in accordance with IFRS.

The parent company's financial statements have been prepared under applicable United Kingdom accounting standards (FRS 101) and are on pages 48 to 54.

#### 1.2 Basis of consolidation

Where the Company has control over an investee, it is classified as a subsidiary. The Company controls an investee if all three of the following elements are present: power over the investee, exposure to variable returns from the investee, and the ability of the investor to use its power to affect those variable returns. Control is reassessed whenever facts and circumstances indicate that there may be a change in any of these elements of control.

De-facto control exists in situations where the Company has the practical ability to direct the relevant activities of the investee without holding the majority of the voting rights. In determining whether de-facto control exists the Company considers all relevant facts and circumstances, including:

- the size of the Company's voting rights relative to both the size and dispersion of other parties who hold voting rights or substantive potential voting rights held by the Company and by other parties;
- other contractual arrangements; and
- historic patterns in voting attendance.

The consolidated financial statements present the results of the Company and its subsidiaries (the "Group") as if they formed a single entity. Intercompany transactions and balances between Group companies are therefore eliminated in full.

The consolidated financial statements incorporate the results of business combinations using the acquisition method. In the statement of financial position, the acquiree's identifiable assets, liabilities and contingent liabilities are initially recognised at their fair values at the acquisition date. The results of acquired operations are included in the Consolidated Statement of Comprehensive Income from the date on which control is obtained. They are deconsolidated from the date on which control ceases.

#### 1.3 Revenue

Revenue comprises the fair value of the consideration receivable by the Group in respect of goods and services supplied, exclusive of value added tax and trade discounts.

Sales are recognised when the goods are delivered, being when the risks and rewards are substantially transferred to the customer. Hire sales are recognised over the period of hire on a straight line basis. The Group rents equipment under short-term arrangements that are cancellable by the customer on demand. These are treated as operating lease arrangements.

#### 1.4 Intangible assets and amortisation

##### Development products

Expenditure on internally developed products is capitalised if it can be demonstrated that:

- it is technically feasible to develop the product for it to be sold;
- adequate resources are available to complete the development;
- there is an intention to complete and sell the product;
- the Group is able to sell the product;
- sale of the product will generate future economic benefits; and
- expenditure on the project can be measured reliably.

Capitalised development costs are amortised over seven years. The amortisation expense is included within the operating costs line in the Statement of Comprehensive Income.

Development expenditure not satisfying the above criteria and expenditure on the research phase of internal projects are recognised in the Statement of Comprehensive Income under cost of sales.

## 1. Accounting policies continued

### 1.4 Intangible assets and amortisation continued

#### Intangible assets in acquired companies

Intangible assets in acquired companies are valued by an independent expert valuer and amortised over their expected useful life under operating costs.

Current experience has shown this to be over the periods shown below:

Customer relationships	—	Between five and twelve years
Order backlog	—	Less than one year
Non-competition agreements	—	Five years

### 1.5 Leasing and hire purchase

Where substantially all of the risks and rewards incidental to ownership of a leased asset have been transferred to the Group (a “finance lease”), the asset is treated as if it had been purchased outright. The amount initially recognised as an asset is the fair value or, if lower, the present value of the minimum lease payments payable over the term of the lease. The corresponding lease commitment is shown as a liability. Lease payments are analysed between capital and interest. The interest element is charged to the Statement of Comprehensive Income over the period of the lease and is calculated so that it represents a constant proportion of the lease liability. The capital element reduces the balance owed to the lessor.

Where substantially all of the risks and rewards incidental to ownership are retained by the lessor (an “operating lease”), the total rentals payable under the lease are charged to the Statement of Comprehensive Income on a straight line basis over the lease term.

### 1.6 Goodwill

Goodwill represents the excess of the cost of a business combination over, in the case of business combinations completed prior to 1 January 2011, the Group’s interest in the fair value of the identifiable assets, liabilities and contingent liabilities acquired and, in the case of business combinations completed on or after 1 January 2011, the total fair value of the identifiable assets, liabilities and contingent liabilities acquired as at the acquisition date.

For business combinations completed prior to 1 January 2011, cost comprises the fair value of assets given, liabilities assumed and equity instruments issued, plus any direct cost of acquisition. Changes in the estimated value of contingent consideration arising on business combinations completed by this date are treated as an adjustment to cost and, in consequence, result in a change in the carrying value of goodwill.

For business combinations completed on or after 1 January 2011, cost comprises the fair value of assets given, liabilities assumed and equity instruments issued, plus the amount of any non-controlling interests in the acquiree plus, if the business combination is achieved in stages, the fair value of the existing equity interest in the acquiree. Contingent consideration is included in cost at its acquisition date fair value and, in the case of contingent consideration classified as a financial liability, it is remeasured subsequently through profit or loss. For combinations completed on or after 1 January 2011, direct costs of acquisition are taken immediately as an expense.

Goodwill is capitalised as an intangible asset with any impairment in carrying value being charged to the Consolidated Statement of Comprehensive Income. Where the fair value of identifiable assets, liabilities and contingent liabilities exceeds the fair value of consideration paid, the excess is credited in full to profit or loss.

Impairment tests on goodwill are undertaken annually on 31 December. The Company carries out an impairment review by evaluating the recoverable amount, which is the higher of the fair value less costs to sell and value in use. In assessing the value-in-use amount, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

### 1.7 Property, plant and equipment

Property, plant and equipment is stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of property, plant and equipment, excluding freehold land, less their estimated residual value, over their expected useful lives on the following bases:

Freehold buildings	—	2%	Straight line
Plant and machinery	—	10%	Reducing balance
Motor vehicles	—	25%	Reducing balance
Furniture and fittings	—	10–33%	Reducing balance and straight line
Hire equipment	—	10%	Straight line

In the course of ordinary activities items from the hire fleet may be sold. The sale proceeds and the related cost of sales arising from the sale of hire fleet assets are included within revenue and cost of sales. Cash payments to acquire or manufacture hire fleet assets and cash received on the sale of hire fleet assets are included with cash flows from operating activities.

The manufactured hire equipment is capitalised, including materials, labour costs and an overhead cost allocation.

# Notes to the consolidated financial statements continued

## For the year ended 31 December 2015

### 1. Accounting policies continued

#### 1.8 Impairment of tangible and intangible assets excluding goodwill

At each balance sheet date, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indications exist, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the Group estimates the recoverable amount of the cash-generating unit ("CGU") to which the asset belongs.

Recoverable amount is the higher of the fair value less costs to sell and value in use. In assessing the value-in-use amount, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset or CGU is estimated to be less than its carrying amount, the carrying amount of the asset or CGU is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset or CGU is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset or CGU in prior years. A reversal of an impairment loss is recognised immediately in profit or loss unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### 1.9 Inventories

Inventories are stated at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving items. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

#### 1.10 Current and deferred taxation

Deferred tax assets and liabilities are recognised where the carrying amount of an asset or liability in the balance sheet differs to its tax base, except for differences arising on:

- the initial recognition of goodwill;
- goodwill for which amortisation is not tax deductible; and
- investments in subsidiaries where the Company is able to control the timing of the reversal of the difference and it is probable that the difference will not reverse in the foreseeable future.

Recognition of deferred tax assets is restricted to those instances where it is probable that taxable profit will be available against which the difference can be utilised.

The amount of the asset or liability is determined using tax rates that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the deferred tax liabilities/(assets) are settled/(recovered).

Deferred tax assets and liabilities are offset when the Group has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority on either:

- the same taxable Group company; or
- different Group entities which intend either to settle current tax assets and liabilities on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax assets or liabilities are expected to be settled or recovered.

#### 1.11 Foreign currencies

Transactions entered into by Group entities in a currency other than the currency of the primary economic environment in which they operate (their "functional currency") are recorded at the rates ruling when the transactions occur. Foreign currency monetary assets and liabilities are translated at the rates ruling at the balance sheet date. Exchange differences arising on the retranslation of unsettled monetary assets and liabilities are recognised in profit or loss in the Statement of Comprehensive Income.

On consolidation, the results of overseas operations are translated into Sterling at rates approximating to those ruling when the transactions took place. All assets and liabilities of overseas operations, including goodwill arising on the acquisition of those operations, are translated at the rate ruling at the balance sheet date. Exchange differences arising between translating the opening net assets at opening rate and the results of overseas operations at actual rate are recognised directly in other comprehensive income and are credited/(debited) to the foreign exchange reserve.

Exchange differences recognised in the Statement of Comprehensive Income of the Group's entities' separate financial statements on the translation of long-term monetary items forming part of the Group's net investment in the overseas operation concerned are reclassified to the foreign exchange reserve on consolidation.

#### 1.12 Pensions

Contributions to defined contribution pension schemes are charged in the Statement of Comprehensive Income in the year to which they relate.

## 1. Accounting policies continued

### 1.13 Share-based payments

Where share options are awarded to employees, the fair value of the options at the date of grant is charged to profit or loss over the vesting period. Non-market vesting conditions are taken into account by adjusting the number of equity instruments expected to vest at each balance sheet date so that, ultimately, the cumulative amount recognised over the vesting period is based on the number of options that eventually vest. Market vesting conditions are factored in to the fair value of the options granted. As long as all other vesting conditions are satisfied, a charge is made irrespective of whether the market vesting conditions are satisfied. The cumulative expense is not adjusted for failure to achieve a market vesting condition.

Where the terms and conditions of the options are modified before they vest, the increase in the fair value of the options, measured immediately before and after the modification, is also charged to profit or loss over the vesting period.

### 1.14 Treasury shares

Consideration paid for the purchase of treasury shares is recognised directly in equity. The cost of treasury shares held is presented as a separate reserve (the "treasury share reserve"). Any excess of the consideration received on the sale of treasury shares over the weighted average cost of the shares sold is credited to the share premium account.

### 1.15 Financial instruments

#### (a) Financial assets

The Group's financial assets fall into the categories discussed below, with the allocation depending to an extent on the purpose for which the asset was acquired. The Group has not classified any of its financial assets as held to maturity.

Unless otherwise indicated, the carrying amounts of the Group's financial assets are a reasonable approximation of their fair values.

#### Loans and receivables

These assets are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise principally through the provision of goods and services to customers (e.g. trade receivables) and deposits held at banks, but may also incorporate other types of contractual monetary asset. They are initially recognised at fair value plus transaction costs that are directly attributable to the acquisition or issue and subsequently carried at amortised cost using the effective interest rate method, less provision for impairment.

The effect of discounting on these financial instruments is not considered to be material.

Impairment provisions are recognised when there is objective evidence (such as significant financial difficulties on the part of the counterparty or default or significant delay in payment) that the Group will be unable to collect all of the amounts due under the terms receivable, the amount of such a provision being the difference between the net carrying amount and the present value of the future expected cash flows associated with the impaired receivable. For trade receivables, such provisions are recorded in a separate allowance account with the loss being recognised within operating costs in the Statement of Comprehensive Income. On confirmation that the trade receivable will not be collectable, the gross carrying value of the asset is written off against the associated provision.

#### (b) Financial liabilities

The Group classifies its financial liabilities into one of two categories, depending on the purpose for which the liability was acquired.

Unless otherwise indicated, the carrying amounts of the Group's financial liabilities are a reasonable approximation of their fair values.

Other financial liabilities include the following items:

- trade payables and other short-term monetary liabilities, which are initially recognised at fair value and subsequently carried at amortised cost using the effective interest method; and
- bank borrowings and loan notes are initially recognised at fair value net of any transaction costs directly attributable to the issue of the instrument. Such interest-bearing liabilities are subsequently measured at amortised cost using the effective interest rate method, which ensures that any interest expense over the period to repayment is at a constant rate on the balance of the liability carried in the balance sheet. Interest expense in this context includes initial transaction costs and any premium payable on redemption, as well as any interest or coupon payable while the liability is outstanding. Interest is recognised as a finance expense in the Statement of Comprehensive Income.

Fair value is calculated by discounting estimated future cash flows using a market rate of interest.

Financial instruments are recognised when the Group becomes party to the contractual terms of the instrument and derecognised when it is extinguished, i.e. when the obligation specified in the contract is discharged or cancelled or expires.

### 1.16 Deferred consideration

Deferred consideration in relation to business combinations is recognised at fair value on the business combination date.

### 1.17 Exceptional items

Exceptional items are those significant items which are separately disclosed by virtue of the size or incidence to enable a full understanding of the Group's financial performance.

### 1.18 Segmental reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker has been identified as the Board of Directors.

# Notes to the consolidated financial statements continued

## For the year ended 31 December 2015

### 1. Accounting policies continued

#### 1.19 Critical accounting estimates and judgements

The preparation of consolidated financial statements under IFRS requires the Group to make estimates and assumptions that affect the application of policies and reported amounts. Estimates and judgements are continually evaluated and are based on historical experience and other factors including expectations of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates. The estimates and assumptions which have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities within the next financial year are discussed below:

##### Estimated impairment of goodwill

The Group is required to test whether goodwill has suffered any impairment. The recoverable amounts of the CGUs have been determined based on value-in-use estimations. The use of this method requires the estimation of future cash flows expected to arise from the continuing operation of the CGU as shown in note 11.

##### Impairment of assets

Property, plant and equipment is reviewed for impairment if events or changes in circumstances indicate that the carrying amount may not be recoverable. When a review for impairment is conducted (see note 12), the recoverable amount of an asset or a CGU is determined based on value-in-use calculations prepared on the basis of management's assumptions and estimates.

##### Useful economic life ("UEL") of hire fleet assets

The UEL of the Group's hire fleet is based on historical evidence and is reviewed periodically.

##### Income taxes

The Group recognises expected liabilities for tax based on an estimation of the likely taxes due, which requires significant judgement as to the ultimate tax determination of certain items. Where the actual liability arising from these issues differs from these estimates, such differences will have an impact on income tax and deferred tax provisions in the period when such determination is made (see note 9).

##### Share-based payments

A key factor in determining the value of the share options is the likelihood of vesting. The likelihood of vesting is estimated based on the past behaviour of option holders and the changes on the Group's share price.

##### Trade receivables provisions

The Board assesses the requirement to make provisions against the carrying value of trade receivables based on the age of the debt and the customers' ability to pay using market information and credit reports.

#### 1.20 New standards and interpretations

In preparing the Group financial statements, the following new standards and interpretations have been adopted but have had no material impact on the Group financial statements:

New standard or interpretation	EU endorsement status	Mandatory effective date (periods beginning)
Annual Improvements to IFRSs 2011–2013 Cycle	Endorsed	1 July 2014
Annual Improvements to IFRSs 2010–2012 Cycle	Endorsed	1 July 2014

Standards not yet effective:

New standard or interpretation	EU endorsement status	Mandatory effective date (periods beginning)
Amendments to IAS 16 and IAS 38 – Clarification of Acceptable Methods of Depreciation and Amortisation	Endorsed	1 January 2016
Accounting for Acquisitions of Interests in Joint Operations: Amendments to IFRS 11	Endorsed	1 January 2016
Equity Method in Separate Financial Statements (Amendments to IAS 27)	Endorsed	1 January 2016
Annual Improvements to IFRSs 2012–2014 Cycle	Endorsed	1 January 2016
IFRS 15 "Revenue from Contracts with Customers"	Expected Q2 2016	1 January 2018
IFRS 9 "Financial Instruments"	Expected H2 2016	1 January 2018
IFRS 16 "Leases"	To be confirmed	1 January 2019
IFRS 14 "Regulatory Deferral Accounts"	Will not be endorsed	1 January 2016
Investment Entities: Applying the Consolidation Exception (Amendments to IFRS 10, IFRS 12 and IAS 28)	Expected Q2 2016	1 January 2016
Disclosure Initiative: Amendments to IAS 1	Endorsed	1 January 2016

#### 1.21 Dividends

Interim dividends are recognised when they are paid. Final dividends are recognised when they are approved by shareholders at the Annual General Meeting.

## 2. Segment information

The Group currently has two main reportable segments:

- Crestchic loadbanks and transformers – this segment is involved in the manufacture, hire and sale of loadbanks and transformers. It is the largest proportion of the Group's business and generated 67% (2014: 64%) of the Group's revenue. This includes the Crestchic, NT, Crestchic France, NME, CME, CAP, NAP and China businesses; and
- Tasman oil tools and loadcells – this segment is involved in the hire and sale of oil tools and loadcells and contributes 31% (2014: 33%) of the Group's revenue. This includes the TOTAU, TOTNZ, TOTAE and NLS businesses.

### Factors that management used to identify the Group's reportable segments

The Group's reportable segments are strategic business units that offer different products and services.

### Measurement of operating segment profit or loss, assets and liabilities

The accounting policies of the operating segments are the same as those described in the summary of significant accounting policies.

The Group evaluates performance on the basis of profit or loss before tax.

Segment assets and liabilities include an aggregation of all assets and liabilities relating to businesses included within each segment. Other adjustments relate to the non-reportable head office along with consolidation adjustments which include goodwill and intangible assets. All inter-segment transactions are at arm's length.

	Crestchic loadbanks and transformers £'000	Tasman oil tools and loadcells £'000	Total £'000	Other trading entities £'000	Other including consolidation adjustments £'000	2015 Total £'000
Revenue from external customers	22,750	10,534	33,284	806	—	<b>34,090</b>
Finance income	—	6	6	—	2	<b>8</b>
Finance expense	(194)	(32)	(226)	(8)	(421)	<b>(655)</b>
Depreciation	(3,508)	(1,912)	(5,420)	(76)	(385)	<b>(5,881)</b>
Amortisation and impairment	(154)	(81)	(235)	—	(5,263)	<b>(5,733)</b>
Profit/(loss) before tax before exceptional items	2,075	(702)	1,373	(157)	(2,608)	<b>(1,392)</b>
Exceptional items	(360)	(986)	(1,346)	(850)	(4,993)	<b>(7,189)</b>
Profit/(loss) before tax	1,715	(1,688)	27	(1,007)	(7,601)	<b>(8,581)</b>
<b>Balance sheet</b>						
Assets	55,223	20,781	76,004	4,333	(13,443)	<b>66,894</b>
Liabilities	(24,983)	(12,357)	(37,340)	(4,108)	10,435	<b>(31,013)</b>
	30,240	8,424	38,664	225	(3,008)	<b>35,881</b>
<b>Non-current asset additions</b>						
Property, plant and equipment additions	1,600	3,675	5,275	90	—	<b>5,365</b>
Intangible asset additions	—	—	—	—	—	<b>—</b>

The reconciling adjustments between the total segmental loss before tax and the loss before tax of the Group include a trading loss from other trading entities (£157,000), amortisation (£1,255,000), exceptional costs (£5,843,000) and head office expenditure (£1,188,000). The reconciling adjustments between the total segmental net assets and the net assets of the Group include the head office net assets, other trading entity net assets and consolidation adjustments.

# Notes to the consolidated financial statements continued

## For the year ended 31 December 2015

### 2. Segment information continued

#### Measurement of operating segment profit or loss, assets and liabilities continued

	Crestchic loadbanks and transformers £'000	Tasman oil tools and loadcells £'000	Total £'000	Other trading entities £'000	Other including consolidation adjustments £'000	2014 Total £'000
Revenue from external customers	28,578	14,707	43,285	1,586	—	44,871
Finance income	12	21	33	—	—	33
Finance expense	(232)	(32)	(264)	(8)	(298)	(570)
Depreciation	(3,453)	(1,581)	(5,034)	(311)	(106)	(5,451)
Amortisation and impairment	(29)	(207)	(236)	—	(659)	(895)
Profit/(loss) before tax before exceptional items	5,542	3,658	9,200	(209)	(2,036)	6,955
Exceptional items	—	(99)	(99)	(71)	(485)	(655)
Profit/(loss) before tax	5,542	3,559	9,101	(280)	(2,521)	6,300
<b>Balance sheet</b>						
Assets	56,566	22,560	79,126	5,365	(5,226)	79,265
Liabilities	(28,515)	(6,919)	(35,434)	(4,554)	7,146	(32,842)
	28,051	15,641	43,692	811	1,920	46,423
<b>Non-current asset additions</b>						
Property, plant and equipment additions	4,022	3,767	7,789	531	4	8,324
Intangible asset additions	—	—	—	—	9,905	9,505

The reconciling adjustments between the total segmental profit before tax and the profit before tax of the Group include a pre-exceptional trading loss from other trading entities (£209,000), amortisation (£659,000), exceptional costs (£556,000) and head office expenditure (£1,156,000). The reconciling adjustments between the total segmental net assets and the net assets of the Group include the head office net assets, other trading entity net assets and consolidation adjustments.

	External revenue by location of sale origination		Non-current assets by location	
	2015 £'000	2014 £'000	2015 £'000	2014 £'000
UK	15,341	17,951	11,502	14,879
Australia	4,427	8,902	5,485	8,652
United Arab Emirates	4,726	7,763	11,319	11,112
Azerbaijan	715	1,057	—	564
Singapore	4,831	6,491	5,985	7,808
New Zealand	2,186	1,409	8,833	11,939
Belgium	1,221	794	4,263	3,767
China	110	—	959	—
Other	533	504	7	10
	<b>34,090</b>	44,871	<b>48,353</b>	58,731
	External revenue by type		External revenue by type	
	2015 £'000	2014 £'000	2015 %	2014 %
Hire of equipment	18,970	27,308	55.6	60.9
Sale of product	15,120	17,563	44.4	39.1
	<b>34,090</b>	44,871	<b>100.0</b>	100.0



### 3. (Loss)/profit from operations

The operating loss (2014: profit) is stated after charging/(crediting):

	2015 £'000	2014 £'000
Amortisation:		
– customer relationships	745	655
– order backlog	64	85
– non-competition agreements	30	56
Impairment:		
– customer relationships	403	—
– goodwill	4,491	99
Depreciation of property, plant and equipment:		
– owned by the Company	5,304	4,791
– held under finance leases	577	660
Operating lease rentals:		
– property leases	714	719
– other operating leases	72	65
Foreign exchange losses/(gains)	64	(38)
Cost of inventories recognised as an expense during the year	7,520	9,823
Share-based payment remuneration	96	96

See note 7 for auditor's fees.

### 4. Exceptional costs

Exceptional items incurred during the year were as follows:

	2015 £'000	2014 £'000
Acquisition costs <sup>(1)</sup>	227	454
Reorganisation costs <sup>(2)</sup>	1,266	102
Redundancy costs <sup>(3)</sup>	768	—
Impairment of intangible assets <sup>(4)</sup>	4,729	99
Banking costs <sup>(5)</sup>	199	—
Exceptional items	7,189	655

(1) The exceptional costs relate to aborted acquisition costs and costs relating to the acquisition of Tasman Oil Tools Limited and Tasman Oil Tools Leasing Limited in 2014 (2014: the acquisition of Tasman Oil Tools Limited and Tasman Oil Tools Leasing Limited).

(2) During the year, the Group has conducted a reorganisation of activities and these costs have been disclosed as exceptional. The Group has sold the assets of its compressor hire business in the UK and its generator hire businesses in Dubai and Azerbaijan as well as closing the Vietnamese branch of its Singapore-based Loadcell business (2014: relocation costs relating to Crestchic (Asia-Pacific) Pte Limited and Oilfield Material Management Limited and a loss on disposal of non-core assets).

(3) During the year, the Group has suffered redundancy costs relating to ongoing subsidiaries that are deemed to be exceptional.

(4) As part of the ongoing review of the Group's non-current assets, the Board has recognised that the recoverable amount relating to certain intangible assets is less than their carrying value. A full impairment totalling £483,000 has been made against goodwill and customer relationships recognised on the acquisition of Loadcell in 2011, a full impairment of £2,642,000 has been made against goodwill recognised on the acquisition of Tasman Australia in 2010 and an impairment of £1,604,000 has been made against the goodwill recognised on the acquisition of Tasman New Zealand in 2014 (2014: impairment of goodwill recognised on the acquisition of Loadcell in 2011). The total impairment charge included in note 11 of £4,894,000 also includes £165,000 of impairment of intangible assets relating to entities that no longer trade and is included within exceptional reorganisation costs.

(5) Debt fees relating to loans superseded by new facilities agreed in May 2015 as well as costs associated with resetting bank covenants have been written off during the year and deemed to be exceptional.

# Notes to the consolidated financial statements continued

## For the year ended 31 December 2015

### 5. Staff costs

Staff costs, including Directors' remuneration, were as follows:

	2015 £'000	2014 £'000
Wages and salaries	9,069	8,981
Social security costs	1,102	1,038
Other pension costs	353	379
Redundancy and compensation for loss of office costs	768	—
Share-based payments	96	96
	<b>11,388</b>	10,494

Of the share-based payments recognised in the year £59,000 (2014: £53,000) related to key management personnel. The key management personnel are deemed to be the Directors. Of the £10,171,000 (2014: £10,019,000) of wages and salaries and social security costs paid during the year £975,000 (2014: £918,000) related to key management personnel.

The average monthly number of employees, including the Directors, during the year was as follows:

	2015 Number	2014 Number
Technical and production	117	118
Sales	41	42
Administration	45	49
	<b>203</b>	209

### 6. Directors' remuneration

	2015					2014				
	Salary £'000	Compensation for loss of office £'000	Gain on share options £'000	Benefits £'000	Total £'000	Salary £'000	Bonus £'000	Gain on share options £'000	Benefits £'000	Total £'000
P R Harris	60	—	—	—	60	60	—	—	—	60
E W Hook	241	—	—	2	243	241	—	141	3	385
C W Robinson	98	143	—	1	242	135	—	—	1	136
I J Gardner*	177	—	—	205	382	88	—	—	74	162
A K Mehta	12	—	21	—	33	12	—	—	—	12
M G Dodson	18	—	—	—	18	18	—	—	—	18
D C Marshall**	18	—	—	—	18	18	—	—	—	18
	<b>624</b>	<b>143</b>	<b>21</b>	<b>208</b>	<b>997</b>	572	—	141	78	791

\* I J Gardner was appointed a Director on 7 July 2014 and the 2014 remuneration above covers his time as a Director only.

\*\* D C Marshall's fees are paid through a third party.

### 7. Auditor's remuneration

	2015 £'000	2014 £'000
Fees payable to the Group's auditor for the audit of the consolidated financial statements	24	24
Fees payable to the Group's auditor and associates in respect of:		
– audit	100	111
– audit related assurance services	18	9
– other assurance services	18	—
– tax services	38	52
– corporate finance services	24	67

Amounts paid to the Company's auditor in respect of services to the Company, other than the audit of the Company's financial statements, have not been disclosed as the information is disclosed on a consolidated basis.

### 8. Finance costs

	2015 £'000	2014 £'000
On bank loans and overdrafts	525	420
On finance leases and hire purchase contracts	130	150
	<b>655</b>	570

## 9. Income tax expense

	2015 £'000	2014 £'000
Current tax expense	855	1,342
Prior year (over)/under provision of tax	(144)	73
	711	1,415
Deferred tax credit resulting from the origination and reversal of temporary differences	(1,141)	(187)
Taxation	(430)	1,228

### Factors affecting tax charge for the year

The tax assessed for the year is different to the standard rate of corporation tax in the UK. The differences are explained below:

	2015 £'000	2014 £'000
(Loss)/profit before taxation	(8,581)	6,300
(Loss)/profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 20.25% (2014: 21.50%)	(1,737)	1,355
Effects of:		
– Group adjustments not allowable for taxation	—	19
– income not subject to tax	(315)	(384)
– expenses not allowable for taxation purposes	1,532	265
– difference in taxation rates	234	(100)
– prior year (over)/under provision of taxation and deferred taxation	(144)	73
<b>Total taxation charge for the year</b>	<b>(430)</b>	<b>1,228</b>

The standard rate of corporation tax in the UK is now 20% since 1 April 2015. The rate will decrease to 19% from 1 April 2017 and to 18% from 1 April 2020.

## 10. Earnings per share

	2015 £'000	2014 £'000
<b>Numerator</b>		
(Loss)/earnings used in basic and diluted EPS	(8,151)	5,072
	2015 Number	2014 Number
<b>Denominator</b>		
Weighted average number of shares used in basic EPS	18,405,384	17,628,831
Effects of share options	—	457,729
Weighted average number of shares used in diluted EPS	18,405,384	18,086,560

At the end of the year, the Company had in issue 1,156,801 (2014: 180,500) share options which have not been included in the calculation of diluted EPS because their effects are anti-dilutive. These share options could be dilutive in the future.

## 11. Intangible assets

	Customer relationships £'000	Order backlog £'000	Product development £'000	Non-competition agreements £'000	Goodwill £'000	Total £'000
<b>Cost</b>						
At 1 January 2015	7,890	219	152	270	14,462	22,993
Exchange differences	(373)	(2)	—	(16)	(787)	(1,178)
<b>At 31 December 2015</b>	<b>7,517</b>	<b>217</b>	<b>152</b>	<b>254</b>	<b>13,675</b>	<b>21,815</b>
<b>Amortisation and impairment</b>						
At 1 January 2015	2,704	154	152	238	127	3,375
Exchange differences	(75)	(1)	—	(14)	—	(90)
Impairment charge for the year	403	—	—	—	4,491	4,894
Amortisation charge for the year	745	64	—	30	—	839
<b>At 31 December 2015</b>	<b>3,777</b>	<b>217</b>	<b>152</b>	<b>254</b>	<b>4,618</b>	<b>9,018</b>
<b>Net book value</b>						
<b>At 31 December 2015</b>	<b>3,740</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>9,057</b>	<b>12,797</b>
At 31 December 2014	5,186	65	—	32	14,335	19,618

# Notes to the consolidated financial statements continued

## For the year ended 31 December 2015

### 11. Intangible assets continued

	Customer relationships £'000	Order backlog £'000	Product development £'000	Non-competition agreements £'000	Goodwill £'000	Total £'000
<b>Cost</b>						
At 1 January 2014	5,124	215	152	277	7,406	13,174
Exchange differences	90	4	—	(7)	227	314
Acquired through business combination	2,676	—	—	—	6,829	9,505
<b>At 31 December 2014</b>	<b>7,890</b>	<b>219</b>	<b>152</b>	<b>270</b>	<b>14,462</b>	<b>22,993</b>
<b>Amortisation and impairment</b>						
At 1 January 2014	2,082	67	152	189	28	2,518
Exchange differences	(33)	2	—	(7)	—	(38)
Impairment charge for the year	—	—	—	—	99	99
Amortisation charge for the year	655	85	—	56	—	796
<b>At 31 December 2014</b>	<b>2,704</b>	<b>154</b>	<b>152</b>	<b>238</b>	<b>127</b>	<b>3,375</b>
<b>Net book value</b>						
<b>At 31 December 2014</b>	<b>5,186</b>	<b>65</b>	<b>—</b>	<b>32</b>	<b>14,335</b>	<b>19,618</b>
At 31 December 2013	3,042	148	—	88	7,378	10,656

The remaining amortisation periods for intangible assets are as shown below:

	Remaining amortisation period (years)				Carrying value £'000			
	Customer relationships	Product development	Non-competition agreements	Order backlog	Customer relationships	Product development	Non-competition agreements	Order backlog
Crestchic	0.25	—	—	—	14	—	—	—
LHS	1.25	—	—	—	34	—	—	—
TAU	2.58	—	—	—	748	—	—	—
Northbridge Transformers	6.00	—	—	—	119	—	—	—
CAP	5.75	—	—	—	305	—	—	—
OMM	3.88	—	—	—	202	—	—	—
TNZ	10.75	—	—	—	2,318	—	—	—

Certain goodwill balances are denominated in foreign currencies and are therefore subject to currency fluctuations.

The carrying amount of goodwill is allocated to the CGUs as follows:

	2015 £'000	2014 £'000
Crestchic	<b>2,192</b>	2,192
TAU	<b>—</b>	2,804
Northbridge Transformers	<b>798</b>	847
CAP	<b>1,067</b>	1,084
TNZ	<b>5,000</b>	7,159
Other	<b>—</b>	249
	<b>9,057</b>	14,335

### Impairment of intangible assets

As described in detail in the Chairman and Chief Executive's Review, the collapse in the crude oil price has had a significant impact on the revenues and profitability of the operations of the Group in certain locations. The Board is confident that there will be a recovery in these markets, and that the Group is well placed to benefit from this when it arises, but it recognises that the current period of uncertainty impacts on the carrying value of the goodwill in relation to the oil tool operations in Australia and New Zealand. As described in the Strategic Report, the Board has recognised an impairment of the carrying value of goodwill, with further details disclosed in note 5.

**11. Intangible assets** continued**Impairment of intangible assets** continued

The recoverable amounts of all of the above CGUs have been determined from value-in-use calculations based on cash flow projections from budgets covering a five-year period to 31 December 2020. Management does not believe that any CGU will see a material change in their market share. Other major assumptions are as follows:

	Discount rate %	Operating (gross) margin %	Wage inflation %	
<b>2015</b>				
Crestchic	13	50	3	
TAU	15	50	0	
Northbridge Transformers	13	50	1	
TNZ	15	60	0	
CAP	13	40	0	
	Discount rate %	Operating (gross) margin %	Growth rate %	Wage inflation %
<b>2014</b>				
Crestchic	12	50	3	3
TAU	12	65	3	3
Northbridge Transformers	13	35	3	3
TNZ	12	65	3	3
CAP	12	50	3	3

The growth rates used for TAU and TNZ assume that revenue will return to 2014 levels by 2020. The Board feels that these prudent projections are reasonable given the current market conditions. There are currently no active off-shore rigs in New Zealand and the growth rate used takes into account the low starting point as well as an expected increase in geothermal drilling activity over the next five years. The growth rates that have been used in the value-in-use calculations as at 31 December 2015 are based on forecasts for the five-year period to 31 December 2020 which have been formally approved by the Board of Directors.

Operating margins have been based on past experience and future expectations in the light of anticipated economic and market conditions. Discount rates are based on the Group's beta adjusted to reflect management's assessment of specific risks related to the CGU. Growth rates and wage inflation have been based on prior year experience and expected future economic conditions.

The recoverable amount for the Crestchic, Northbridge Transformers and CAP CGUs exceed their carrying amount and given the level of the excess the Directors do not consider the impairment calculations to be sensitive to movements in the above assumptions.

The recoverable amount for TNZ is sensitive to movements in the discount rate and growth inflation. A 1% decrease in the discount rate would increase the carrying amount of goodwill by £960,000 (1% increase: decrease of £835,000). A 1% increase in the growth rate would increase the carrying amount of goodwill by £324,000 (1% decrease: decrease of £320,000).

The recoverable amount for TAU is sensitive to movements in the discount rate and growth inflation. A 1% decrease in the discount rate would increase the carrying amount of goodwill by £672,000 (1% increase: decrease in intangibles of £581,000). A 1% increase in the growth rate would increase the recoverable amount of goodwill by £437,000 (1% decrease: decrease in the value of intangibles of £426,000).

**12. Property, plant and equipment**

	Land and buildings £'000	Plant and machinery £'000	Motor vehicles £'000	Furniture and fittings £'000	Hire fleet £'000	Total £'000
<b>Cost</b>						
At 1 January 2015	6,652	1,259	796	1,284	43,457	53,448
Exchange differences	76	(58)	(17)	(20)	(686)	(705)
Transfer to inventory	—	—	—	—	(577)	(577)
Additions	12	251	108	203	4,791	5,365
Disposals	—	(23)	(255)	(84)	(5,204)	(5,566)
<b>At 31 December 2015</b>	<b>6,740</b>	<b>1,429</b>	<b>632</b>	<b>1,383</b>	<b>41,781</b>	<b>51,965</b>
<b>Depreciation</b>						
At 1 January 2015	574	371	349	571	12,470	14,335
Exchange differences	9	(52)	(14)	(19)	(289)	(365)
Transfer to inventory	—	—	—	—	(20)	(20)
Charge for the year	141	121	130	173	5,316	5,881
On disposals	—	(11)	(193)	(49)	(3,169)	(3,422)
<b>At 31 December 2015</b>	<b>724</b>	<b>429</b>	<b>272</b>	<b>676</b>	<b>14,308</b>	<b>16,409</b>
<b>Net book value</b>						
<b>At 31 December 2015</b>	<b>6,016</b>	<b>1,000</b>	<b>360</b>	<b>707</b>	<b>27,473</b>	<b>35,556</b>
At 31 December 2014	6,078	888	447	713	30,987	39,113

# Notes to the consolidated financial statements continued

## For the year ended 31 December 2015

### 12. Property, plant and equipment continued

	Land and buildings £'000	Plant and machinery £'000	Motor vehicles £'000	Furniture and fittings £'000	Hire fleet £'000	Total £'000
<b>Cost</b>						
At 1 January 2014	5,536	987	691	932	36,437	44,583
Exchange differences	37	(16)	6	11	358	396
On acquisition of business	635	58	18	12	2,762	3,485
Transfer to inventory	—	—	—	—	(133)	(133)
Reclassification	—	—	—	54	(54)	—
Additions	444	248	270	333	7,029	8,324
Disposals	—	(18)	(189)	(58)	(2,942)	(3,207)
At 31 December 2014	6,652	1,259	796	1,284	43,457	53,448
<b>Depreciation</b>						
At 1 January 2014	451	300	322	401	8,652	10,126
Exchange differences	10	(15)	5	3	165	168
Transfer to inventory	—	—	—	—	(46)	(46)
Reclassification	—	—	—	49	(49)	—
Charge for the year	113	93	128	153	4,964	5,451
On disposals	—	(7)	(106)	(35)	(1,216)	(1,364)
At 31 December 2014	574	371	349	571	12,470	14,335
<b>Net book value</b>						
At 31 December 2014	6,078	888	447	713	30,987	39,113
At 31 December 2013	5,085	687	369	531	27,785	34,457

Bank borrowings are secured on the Group's assets, including freehold land and buildings (see note 16).

The net book value of assets held under finance leases or hire purchase contracts, included above, is as follows:

	2015 £'000	2014 £'000
Motor vehicles	203	212
Plant and machinery	74	82
Hire fleet	3,003	4,375

During the year the Group received £1,096,000 (2014: £1,301,000) of compensation from third parties for items of PPE that were impaired, lost or given up. These amounts are included in revenue received from the sale of hire fleet assets.

### 13. Inventories

	2015 £'000	2014 £'000
Raw materials	3,246	3,598
Work in progress	121	476
Finished goods	1,073	175
	4,440	4,249

### 14. Trade and other receivables

	2015 £'000	2014 £'000
<b>Due within one year</b>		
Trade receivables	8,611	11,417
Less provision for impairment of receivables	(496)	(213)
Trade receivables – net	8,115	11,204
Other receivables	935	908
Prepayments	883	746
	9,933	12,858

**14. Trade and other receivables** continued

The carrying value of the Group's trade and other receivables is denominated in the following currencies:

	2015 £'000	2014 £'000
Pound Sterling	1,826	2,463
Euro	1,239	1,093
US Dollar	3,030	4,380
Australian Dollar	830	1,555
UAE Dirham	510	702
Singapore Dollar	1,209	1,377
New Zealand Dollar	126	451
Other	280	91
	<b>9,050</b>	12,112

At 31 December 2015 trade receivables of £4,777,000 (2014: £6,401,000) were past due but not impaired. They relate to customers with no default history. The ageing of these receivables is as follows:

	2015 £'000	2014 £'000
Up to three months past due	3,911	4,251
Three to six months past due	588	1,640
Six to twelve months past due	278	335
Greater than twelve months past due	—	175
	<b>4,777</b>	6,401

Since the year end £3,864,000 of the £4,777,000 has been received from customers.

At 31 December 2015 trade receivables of £496,000 (2014: £213,000) were past due and are considered to be impaired due to the fact that the debts are old and/or due from customers in financial difficulty. The receivables relate to trade debtors. The ageing of these receivables is as follows:

	2015 £'000	2014 £'000
Less than twelve months	211	133
Greater than twelve months	285	80

The Group records impairment losses on its trade receivables separately from gross receivables. The movements on this allowance account during the year are summarised below:

	2015 £'000	2014 £'000
Opening balance	213	582
Amounts written off	(60)	(152)
Recovered amounts reversed	—	(176)
On acquisition of subsidiary	—	15
Increase/(decrease) in provisions	343	(56)
Closing balance	<b>496</b>	213

The maximum exposure to credit risk, including cash balances, at 31 December 2015 is £11,225,000 (2014: £15,539,000).

**15. Current liabilities****Trade and other payables – current**

	2015 £'000	2014 £'000
Trade payables	4,376	4,211
Social security and other taxes	435	417
Other payables	92	201
Accruals and deferred income	2,047	1,681
	<b>6,950</b>	6,510

# Notes to the consolidated financial statements continued

## For the year ended 31 December 2015

### 16. Financial liabilities

#### Current

	2015 £'000	2014 £'000
Bank borrowings – secured	5,194	4,723
Capitalised debt fees	(90)	(66)
Total	5,104	4,657
Net obligations under finance leases and hire purchase agreements	940	1,033
<b>Total</b>	<b>6,044</b>	<b>5,690</b>

The bank loans are secured by:

- a first and legal charge over the property;
- a first and only debenture from each Group company;
- a composite guarantee by each Group company (as guarantor) in favour of Royal Bank of Scotland on account of each Group company (as principal); and
- an assignment in security of keyman policies.

The trade finance facility is secured over specific trade receivables.

The Group has committed to borrowing facilities drawn at 31 December which are repayable as follows:

	2015 £'000	2014 £'000
Expiry within one year	5,194	4,723
More than one year and less than two years	2,118	2,138
More than two years and less than five years	8,997	9,476
<b>Total</b>	<b>16,309</b>	<b>16,337</b>

Overdrawn balances of £1,677,000 (2014: £964,000) are repayable on demand and are included in bank borrowings which expire within one year.

The Group has £1.0 million of undrawn funds (2014: £nil) on its revolving credit facility available.

#### Other financial liabilities

	2015 £'000	2014 £'000
Deferred consideration for purchase of subsidiary	1,160	1,021
	<b>1,160</b>	<b>1,021</b>

Obligations under finance leases and hire purchase contracts can be analysed as follows:

	Minimum lease payments £'000	Interest £'000	Present value £'000
<b>2015</b>			
Not later than one year	1,015	75	940
Between one and five years	1,254	114	1,140
	<b>2,269</b>	<b>189</b>	<b>2,080</b>
	Minimum lease payments £'000	Interest £'000	Present value £'000
2014			
Not later than one year	1,124	91	1,033
Between one and five years	2,035	140	1,895
	3,159	231	2,928



**16. Financial liabilities** continued**Non-current financial liabilities**

	2015 £'000	2014 £'000
Bank borrowings – secured	11,115	11,614
Capitalised debt fees	(165)	(137)
Total	10,950	11,477
Net obligations under finance leases and hire purchase agreements	1,140	1,895
	12,090	13,372

**Non-current other financial liabilities**

	2015 £'000	2014 £'000
Deferred consideration for purchase of subsidiary	928	2,244
	928	2,244

Based upon the established market rates prevailing at 31 December 2015 the fair value of all financial liabilities is not materially different to the carrying value.

**17. Deferred taxation**

	2015 £'000	2014 £'000
Opening provision	4,082	2,750
Taken to Statement of Comprehensive Income in current year	(1,140)	(187)
Taken to retained earnings	245	200
On acquisition	—	1,307
Foreign exchange difference	(200)	12
Closing provision	2,987	4,082

The provision for deferred taxation is made up as follows:

	2015 £'000	2014 £'000
Accelerated capital allowances	1,839	2,506
Fair value adjustment to property, plant and equipment on acquisition	489	600
Fair value of intangibles on acquisition	975	1,336
Other timing differences	(316)	—
Share-based payments	—	(360)
	2,987	4,082
Recognised as:		
Deferred tax asset	(316)	—
Deferred tax liabilities	3,303	4,082
	2,987	4,082

# Notes to the consolidated financial statements continued

## For the year ended 31 December 2015

### 18. Share capital

	2015 £'000	2014 £'000
<b>Authorised</b>		
30,000,000 ordinary shares of 10 pence each (2014: 30,000,000 ordinary shares of 10 pence each)	<b>3,000</b>	3,000
<b>Allotted, called up and fully paid</b>		
18,640,708 ordinary shares of 10 pence each (2014: 18,589,886 ordinary shares of 10 pence each)	<b>1,864</b>	1,859

	2015		2014	
	Number	£'000	Number	£'000
<b>Ordinary shares of 10 pence each</b>				
At beginning of year	<b>18,589,886</b>	<b>1,859</b>	17,397,503	1,740
Issue of new shares	<b>50,822</b>	<b>5</b>	1,192,383	119
At end of year	<b>18,640,708</b>	<b>1,864</b>	18,589,886	1,859

During the year 50,822 shares were issued as share options were exercised.

	2015 Number	2014 Number
Treasury shares held by the Company	<b>215,150</b>	152,150

### Capital management

The Group considers its capital to comprise its ordinary share capital, shares not yet in issue, share premium, foreign exchange reserve, merger reserve and accumulated retained earnings. In managing its capital, the Group's primary objective is to ensure its continued ability to provide a consistent return for its equity shareholders through a combination of capital growth and distributions.

In order to achieve this objective, the Group monitors its gearing to balance risks and returns at an acceptable level and also to maintain a sufficient funding base to enable the Group to meet its working capital and strategic investment needs. In making decisions to adjust its capital structure to achieve these aims, either through altering its dividend policy, new share issues or the reduction of debt, the Group considers not only its short-term position but also its long-term operational and strategic objectives. Gearing is a key performance indicator and is discussed in the Chairman and Chief Executive's Review.

### 19. Pension commitments

The Group operates defined contribution pension schemes. The assets of the scheme are held separately from those of the Group in independently administered funds. The pension cost charge represents contributions payable by the Group to the funds and amounted to £353,000 (2014: £379,000).

### 20. Operating lease commitments

At 31 December 2015 the total future value of minimum lease payments are due as follows:

	2015 £'000	2014 £'000
<b>Property</b>		
Not later than one year	<b>458</b>	578
Later than one year and not later than five years	<b>1,195</b>	120
	<b>1,653</b>	698
<b>Other assets</b>		
Not later than one year	<b>65</b>	68
Later than one year and not later than five years	<b>38</b>	66
	<b>103</b>	134
<b>Total</b>	<b>1,756</b>	832

The Group leases motor vehicles and properties in its locations other than in Dubai and the head office in Burton on Trent.

## 21. Subsidiaries

The following are the subsidiary undertakings of the Company:

Company name	Country of incorporation	Percentage shareholding
Crestchic Limited	United Kingdom	100%
Northbridge (Middle East) FZE	United Arab Emirates	100%
Crestchic (Middle East) FZE	United Arab Emirates	100%*
Loadbank Hire Service	United Kingdom	100%
Northbridge Industrial Services Pte Limited	Singapore	100%
Crestchic (Asia-Pacific) Pte Limited	Singapore	100%*
Northbridge Transformers NV	Belgium	100%
Crestchic France S.A.S.	France	100%
Tasman Middle East FZE (formerly Tasman OMM FZE)	United Arab Emirates	100%*
Allied Industrial Resources Ltd	United Kingdom	100%*
RDS (Technical) Ltd	Azerbaijan	100%*
Tyne Technical Equipment Rental Services	United Arab Emirates	100%*
Tasman Oil Tools Pty Ltd	Australia	100%*
Tasman Oil Tools Leasing Ltd	New Zealand	100%*
Tasman Oil Tools Ltd	New Zealand	100%*
Northbridge NZ Holdings Ltd	New Zealand	100%*
RDS (Trading) Limited	United Kingdom	100%*
Crestchic (Middle East) Technical Services LLC	United Arab Emirates	100%*
Northbridge Loadcell Services Pte Limited	Singapore	100%*
Tasman OMM Limited	United Arab Emirates	100%*
Duck Trading FZCO	United Arab Emirates	100%*
Northbridge Australia Limited	United Kingdom	100%*
Northbridge Australia Pty Limited	Australia	100%*

\* These subsidiaries are indirectly held by the Company.

Of the subsidiaries listed, Crestchic is involved in both the manufacture and hire of loadbanks. Northbridge Australia Limited, Northbridge Australia Pty Limited, Northbridge NZ Holdings Ltd and Tasman OMM Limited are holding companies. Loadbank Hire Services Limited, Allied Industrial Resources Ltd, RDS (Technical) Ltd, RDS (Trading) Limited, Duck Trading FZCO and Tyne Technical Equipment Rental Services are dormant companies. All the other subsidiaries are involved in the hire of specialist industrial equipment in the loadbank, transformer and oil tools rental markets.

## 22. Share-based payments

The Company operates three equity-settled share-based remuneration schemes: an HMRC-approved scheme, an unapproved scheme and a non-executive and consultant share option scheme.

	2015		2014	
	Weighted average exercise price (pence)	Number	Weighted average exercise price (pence)	Number
Outstanding at the beginning of the year	252	1,227,823	213	1,232,372
Granted during the year	378	200,500	201	180,500
Exercised during the year	163	(50,822)	454	(185,049)
Share options lapsed during the year	318	(220,700)	—	—
Outstanding at the end of the year	267	1,156,801	252	1,227,823

The exercise price of options outstanding at the end of the year ranged between 100.64 pence and 453.50 pence (2014: 100.64 pence and 453.50 pence) and their weighted average contractual life was one year three months (2014: one year three months). The weighted average exercise price of the options is 267 pence (2014: 252 pence).

Of the total number of options outstanding at the end of the year, 710,101 (2014: 662,923) had vested and were exercisable at the end of the year. The schemes have been valued using the Black Scholes pricing model.

# Notes to the consolidated financial statements continued

## For the year ended 31 December 2015

### 22. Share-based payments continued

Details of the share options issued during the year are shown below:

	2015
Options granted during the year	<b>200,500</b>
Date of grant	<b>17 April 2015</b>
Fair value per option at measurement date	<b>377.5 pence</b>
Share price	<b>377.5 pence</b>
Exercise price	<b>377.5 pence</b>
Weighted average exercise price	<b>377.5 pence</b>
Weighted average exercise life	<b>2 years 3 months</b>
Expected volatility	<b>33%</b>
Earliest exercisable point	<b>3 years</b>
Option life	<b>10 years</b>
Risk-free interest rate	<b>0.5%</b>
	2014
Options granted during the year	180,500
Date of grant	10 April 2014
Fair value per option at measurement date	453.5 pence
Share price	453.5 pence
Exercise price	453.5 pence
Weighted average exercise price	453.5 pence
Weighted average exercise life	1 year 3 months
Expected volatility	33%
Earliest exercisable point	3 years
Option life	10 years
Risk-free interest rate	0.5%

The volatility rate is based on the average share price movement during the year ended 31 December 2015 and during the year ended 31 December 2014.

The share-based remuneration expense for the year is £96,000 (2014: £96,000) of which £59,000 (2014: £53,000) relates to key management personnel.

The following share options were outstanding at 31 December 2015:

Type of scheme	Date of grant	Number of shares 2015	Number of shares 2014
Unapproved share option	30 May 2006	<b>118,659</b>	118,659
Non-executive and consultant share option	2 April 2007	—	18,494
Unapproved share option	2 April 2007	<b>102,746</b>	102,746
Non-executive and consultant share option	9 April 2008	—	6,164
Unapproved share option	9 April 2008	<b>41,098</b>	41,098
Non-executive and consultant share option	20 April 2009	—	6,164
Unapproved share option	20 April 2009	<b>53,098</b>	53,098
Non-executive and consultant share option	30 September 2010	—	20,000
Unapproved share option	30 September 2010	<b>140,000</b>	140,000
Unapproved share option	30 March 2011	<b>19,737</b>	49,737
Approved share option	30 March 2011	<b>1,763</b>	1,763
Unapproved share option	21 April 2011	<b>75,000</b>	92,342
Approved share option	21 April 2011	—	12,658
Unapproved share option	18 April 2012	<b>148,494</b>	193,494
Approved share option	18 April 2012	<b>9,506</b>	13,506
Unapproved share option	18 April 2013	<b>118,241</b>	154,241
Approved share option	18 April 2013	<b>22,459</b>	23,159
Unapproved share option	10 April 2014	<b>121,668</b>	156,347
Approved share option	10 April 2014	<b>19,832</b>	24,153
Unapproved share option	17 April 2015	<b>155,022</b>	156,347
Approved share option	17 April 2015	<b>9,478</b>	24,153
		<b>1,156,801</b>	1,227,823

**22. Share-based payments** continued**Directors' share options**

	Date of grant	Number of shares	Exercise price of shares (pence)	Normal exercise period	Scheme type
E W Hook	30 May 2006	118,659	100.64	30/05/2009–30/05/2016	Unapproved
E W Hook	2 April 2007	102,746	146.96	02/04/2010–02/04/2017	Unapproved
E W Hook	9 April 2008	41,098	150.86	09/04/2011–09/04/2018	Unapproved
E W Hook	20 April 2009	41,098	149.88	20/04/2012–20/04/2019	Unapproved
E W Hook	30 September 2010	120,000	186.00	30/09/2013–30/09/2020	Unapproved
E W Hook	21 April 2011	75,000	237.00	21/04/2014–21/04/2021	Unapproved
E W Hook	18 April 2012	60,000	281.50	18/04/2015–18/04/2022	Unapproved
E W Hook	18 April 2013	48,000	327.50	18/04/2016–18/04/2023	Unapproved
E W Hook	10 April 2014	6,615	453.50	10/04/2017–10/04/2024	Approved
E W Hook	10 April 2014	43,385	453.50	10/04/2017–10/04/2024	Unapproved
E W Hook	17 April 2015	50,000	377.50	17/04/2018–17/04/2025	Unapproved
I J Gardner	18 April 2012	20,000	281.50	18/04/2015–18/04/2022	Unapproved
I J Gardner	18 April 2013	16,000	327.50	18/04/2016–18/04/2023	Unapproved
I J Gardner	10 April 2014	20,000	453.50	18/04/2017–18/04/2024	Unapproved
I J Gardner	17 April 2015	20,000	377.50	17/04/2018–17/04/2025	Unapproved
		<b>782,601</b>			

	2015 Number of options	2014 Number of options
E W Hook	<b>706,601</b>	656,601
I J Gardner	<b>76,000</b>	56,000
A K Mehta	<b>—</b>	50,822
	<b>782,601</b>	763,423

Options are normally exercisable from the third anniversary from the date of grant and are exercisable subject to three-year EPS targets set by the Remuneration Committee.

**23. Acquisitions during the prior year****Tasman Oil Tools Ltd and Tasman Oil Tools Leasing Limited ("TNZ")**

On 23 September 2014, the Group purchased 100% of TNZ. TNZ is registered in New Zealand and its principal business is the hire of oil tools. The fair value of the total consideration is £12,227,000, which was satisfied by £6,235,000 in cash on acquisition, £1,918,000 in shares, £1,188,000 in deferred consideration paid in December 2014 and £2,886,000 of deferred consideration. Acquisition expenses of £454,000 have been taken to profit or loss (see note 4).

Details of the fair value of identifiable assets and liabilities acquired, purchase consideration and goodwill are as follows:

	£'000	£'000
<b>Fair value of assets acquired</b>		
Property, plant and equipment	3,485	
Cash	2,109	
Trade receivables	1,889	
Other current assets	133	
Taxation asset	72	
Contract and customer related intangible assets (recognised on acquisition)	2,676	
Trade payables and other payables	(3,659)	
Deferred taxation on intangible assets	(749)	
Deferred taxation on property, plant and equipment	(558)	
		5,398
<b>Consideration</b>		
Cash paid on acquisition	6,235	
Shares	1,918	
Deferred cash consideration paid	1,188	
Deferred cash consideration	2,886	
		12,227
<b>Goodwill</b>		<b>6,829</b>

# Notes to the consolidated financial statements continued

## For the year ended 31 December 2015

### 23. Acquisitions during the prior year continued

#### Tasman Oil Tools Ltd and Tasman Oil Tools Leasing Limited ("TNZ") continued

Current assets acquired include trade receivables with a book and fair value of £1,889,000, representing contractual receivables of £1,904,000. Whilst the Group will make every effort to collect all contractual receivables, at the time of acquisition it was deemed unlikely that this £15,000 would be collectable.

The net cash sum expended on the acquisition in 2014 was as follows:

	£'000
Cash paid as consideration on acquisition	6,235
Less cash acquired on acquisition	(2,109)
<b>Net cash movement</b>	<b>4,126</b>

The acquisition was in line with the Group's stated strategy of acquiring earnings-enhancing specialist businesses in niche sectors which are capable of further organic growth. TNZ is an excellent fit with the Group's existing business and the acquisition will serve to consolidate the oil tools operations in the Asia-Pacific region.

The main factors which led to the recognition of goodwill were the presence of certain intangible assets in the acquired entity. These included the assembled workforce of the acquired entity which did not qualify for separate recognition. Moreover, elements of goodwill such as the strong position in a market were typically not contractual or separable from the entity. They remain within goodwill.

None of the goodwill recognised is expected to be deductible for income tax purposes.

From the acquisition date to 31 December 2014, TNZ contributed £1,409,000 to Group revenues and £438,000 to Group profit after tax. If the acquisition had occurred on the first day of the accounting period Group revenue would have been £49,098,000 and Group profit for the period after tax would have been £7,281,000.

### 24. Note supporting cash flow statement

	2015 £'000	2014 £'000
Cash and cash equivalents comprises:		
– cash available on demand	3,852	4,391
– overdrawn balances	(1,677)	(964)
	<b>2,175</b>	<b>3,427</b>

The overdrawn balance has been presented in financial liabilities, with the 2014 balance being represented on a consistent basis.

### 25. Financial instruments

#### Financial instrument risk exposure and management

In common with all other businesses, the Group is exposed to risks that arise from its use of financial instruments. This note describes the Group's objectives, policies and processes for managing those risks and the methods used to measure them. Further quantitative information in respect of these risks is presented throughout these financial statements.

There have not been changes to the Group's exposure to financial instrument risks and its objectives, policies and processes for managing those risks or the methods used to measure them have not changed from previous periods unless otherwise stated in this note.

#### Principal financial instruments

The principal financial instruments used by the Group, from which financial instrument risk arises, are as follows:

- trade receivables;
- cash at bank;
- bank overdrafts and trade finance facilities;
- trade and other payables;
- bank loans;
- finance leases; and
- deferred consideration.

#### General objectives, policies and processes

The Board has overall responsibility for the determination of the Group's risk management objectives and policies and, whilst retaining ultimate responsibility for them, it has delegated the authority for designing and operating processes that ensure the effective implementation of the objectives and policies to the Group's finance function. The Board receives monthly reports through which it reviews the effectiveness of the processes put in place and the appropriateness of the objectives and policies it sets.

The overall objective of the Board is to set policies that seek to reduce risk as far as possible without unduly affecting the Group's competitiveness and flexibility.

**25. Financial instruments** continued**Financial instrument risk exposure and management** continued**General objectives, policies and processes** continued

Further details regarding these policies are set out below:

**Categories of financial assets and financial liabilities**

	Loans and receivables at amortised cost	
	2015 £'000	2014 £'000
<b>Current financial assets</b>		
Trade and other receivables	9,050	12,112
Cash and cash equivalents	3,852	4,391
<b>Total current financial assets</b>	<b>12,902</b>	16,503
	Financial liabilities measured at amortised cost	
	2015 £'000	2014 £'000
<b>Current financial liabilities</b>		
Trade and other payables	6,515	6,093
Loans and borrowings	6,044	5,690
Deferred consideration	1,160	1,021
<b>Total current financial liabilities</b>	<b>13,719</b>	12,804
<b>Non-current financial liabilities</b>		
Loans and borrowings	12,090	13,372
Deferred consideration	928	2,244
<b>Total non-current financial liabilities</b>	<b>13,018</b>	15,616
<b>Total financial liabilities</b>	<b>26,737</b>	28,420

Trade and other payables are all considered to be current and due in less than one year.

**Credit risk**

Credit risk arises principally from the Group's trade receivables. It is the risk that the counterparty fails to discharge its obligation in respect of the instrument. Credit risk also arises from cash and cash equivalents and deposits with banks. The quality of the cash and debtors is considered to be high through trading with a well established customer base and arrangements with reputable banks.

**Trade receivables**

Credit risk is managed locally by the management of each operating location. Prior to accepting new customers, a credit assessment is made using trade industry knowledge and credit scoring database services as appropriate.

Based on this information, credit limits and payment terms are established, although for some large customers and contracts credit risk is not considered to be high risk and credit limits can sometimes be exceeded. These exceeded accounts are closely monitored and if there is a concern over recoverability accounts are put on stop and no further goods or services will be provided before receiving payment. Pro-forma invoicing is sometimes used for new customers or customers with a poor payment history until creditworthiness can be proven or re-established.

Management teams at each operating location receive monthly ageing reports and these are used to chase relevant customers for outstanding balances. The Executive team of the Group also receives monthly reports analysed by trade receivable balance and ageing profile of each of the key customers individually. The Board receives periodic reports summarising the ageing position and any significant issues regarding credit risk.

No major renegotiation of terms has taken place during the year. There are no significant customers with restricted accounts.

**Liquidity risk**

Liquidity risk arises from the Group's management of working capital and the finance charges and principal repayments on its debt instruments. It is the risk that the Group will encounter difficulty in meeting its financial obligations as they fall due. The Group's policy is to ensure that it will always have sufficient cash to allow it to meet its liabilities when they become due. To achieve this aim, it seeks to maintain cash balances or agreed facilities to meet expected requirements for a period of at least twelve months. The cash position is continually monitored and the overdraft facilities are utilised at the appropriate time to ensure that there is sufficient cash and that the optimum interest rate is obtained. The Board monitors annual cash budgets against actual cash position on a monthly basis.

The Group also utilises an agreed trade finance facility whereby amounts can be drawn down against sales orders and repaid once the related sales invoice has been settled. This gives the Group greater flexibility and decreases some of the usual liquidity risks associated with taking on large or long-term projects.

# Notes to the consolidated financial statements continued

## For the year ended 31 December 2015

### 25. Financial instruments continued

#### Financial instrument risk exposure and management continued

#### Liquidity risk continued

The following table sets out the contractual maturities (representing undiscounted contractual cash flows) of financial liabilities:

	Up to 12 months £'000	Between 1 and 2 years £'000	Between 2 and 5 years £'000
<b>2015</b>			
Trade and other payables	6,515	—	—
Loans and borrowings	6,044	2,846	9,244
Deferred consideration	1,160	928	—
	<b>13,719</b>	<b>3,774</b>	<b>9,244</b>
	Up to 12 months £'000	Between 1 and 2 years £'000	Between 2 and 5 years £'000
<b>2014</b>			
Trade and other payables	6,093	—	—
Loans and borrowings	5,690	3,038	10,334
Deferred consideration	1,021	2,244	—
	<b>12,804</b>	<b>5,282</b>	<b>10,334</b>

#### Interest rate risk

The Group has a centrally managed policy. All Group borrowings and overdrafts attract variable interest rates except that the Group may enter into capping arrangements for certain variable interest rate borrowings. Although the Board accepts that this policy of not fixing interest rates neither protects the Group entirely from the risk of paying rates in excess of current market rates nor eliminates fully cash flow risk associated with interest payments, it considers that it achieves an appropriate balance of exposure to these risks.

The Group's bank borrowings are made up of term loans and a revolving credit facility. The Group also utilises a short-term trade finance facility.

The annualised effect of a 0.5% decrease in the interest rate at the balance sheet date on the variable rate bank facilities carried at that date would, all other variables held constant, have resulted in a decrease in post-tax loss for the year of £91,000 (2014: increase in post-tax profit of £76,000). A 0.5% increase in the interest rate would, on the same basis, have increased the post-tax loss by the same amount.

#### Currency risk

Foreign exchange risk arises when individual Group operations enter into transactions denominated in a currency other than their functional currency. It is the Group's policy to convert all non-functional currency to Sterling at the first opportunity after allowing for similar functional currency outlays. It does not consider that the wide use of hedging facilities would provide a cost-effective benefit to the Group, although in certain circumstances where large balances denominated in a foreign currency are due short-term forward contracts are used.

The cash and cash equivalents at 31 December were as follows:

	2015 Floating rate £'000	2014 Floating rate £'000
Pound Sterling	154	671
Euro	479	442
US Dollar	1,904	1,197
UAE Dirham	251	183
Australian Dollar	194	695
Singapore Dollar	640	724
New Zealand Dollar	178	113
Other	52	366
	<b>3,852</b>	<b>4,391</b>

The overdrawn balance has been presented in financial liabilities, with the 2014 balance being represented on a consistent basis.



**25. Financial instruments** continued**Financial instrument risk exposure and management** continued**Currency risk** continued

The following table shows the impact (due to the retranslation of non-functional currency monetary assets and liabilities in the Group's operations) of a 10% movement in the Group's principal foreign currency exchange rates at the year-end date:

	10% increase		10% decrease	
	Effect on loss/profit before tax £'000	Effect on shareholders' equity £'000	Effect on loss/profit before tax £'000	Effect on shareholders' equity £'000
<b>31 December 2015</b>				
Euro	(72)	(44)	88	53
US Dollar	(167)	(269)	204	329
UAE Dirham	—	(33)	—	40
Singapore Dollar	—	(32)	—	39
Australian Dollar	—	(96)	—	117
New Zealand Dollar	—	(11)	—	13
Other	—	(24)	—	30
<b>31 December 2014</b>				
Euro	(68)	(3)	83	3
US Dollar	(174)	(395)	213	482
UAE Dirham	—	(40)	—	49
Singapore Dollar	—	(128)	—	157
Australian Dollar	—	(125)	—	152
New Zealand Dollar	—	22	—	(26)
Other	—	(36)	—	44

The effect on the profit or loss before taxation is due to the retranslation of trade receivables and other receivables, trade and other payables, cash and borrowings at the rates in effect on the year-end date.

**26. Related parties**

The employee benefits and share-based payments expense for the key management personnel are disclosed in note 5 and note 6.

**27. Dividends**

	2015 £'000	2014 £'000
Final dividend of 4.00 pence (2014: 3.90 pence) per ordinary share proposed and paid during the year relating to the previous year's results	735	676
Interim dividend of 1.00 pence (2014: 2.20 pence) per ordinary share paid during the year	184	405
	<b>919</b>	1,081

The Directors are not proposing a final dividend (2014: 4.00 pence totalling £735,000), resulting in dividends for the whole year of 1.00 pence (2014: 6.20 pence) per share.

**28. Post balance sheet event**

On 18 April 2016 the Company announced a placing to raise between £4 million and £4.5 million and an open offer to raise a further £1.1 million. Directors of the Company along with Western Selection PLC, of which David Marshall is the Chairman, have given an irrevocable undertaking to subscribe to shares of a value of £1.1 million.

The Group has also continued to address the structure of the business and further cost-saving measures have been actioned since the year end; further details are given in the Outlook section of the Chairman and Chief Executive's Review.

# Parent company accounts under FRS 101

## Parent company balance sheet

### As at 31 December 2015

Company number: 05326580	Note	2015 £'000	2014 £'000
<b>Fixed assets</b>			
Fixed asset investments	4	<b>28,764</b>	29,472
Tangible fixed assets	5	<b>—</b>	1
		<b>28,764</b>	29,473
<b>Current assets</b>			
Cash and cash equivalents		<b>12</b>	620
Debtors	6	<b>13,257</b>	14,902
		<b>13,269</b>	15,522
<b>Creditors: amounts falling due within one year</b>	7	<b>(3,922)</b>	(3,032)
<b>Net current assets</b>		<b>9,347</b>	12,490
<b>Total assets less current liabilities</b>		<b>38,111</b>	41,963
<b>Creditors: amounts falling due after more than one year</b>	8	<b>(10,272)</b>	(10,272)
<b>Net assets</b>		<b>27,839</b>	31,691
<b>Capital and reserves</b>			
Called up share capital	11	<b>1,864</b>	1,859
Share premium account	12	<b>23,266</b>	23,188
Merger reserve	12	<b>2,810</b>	2,810
Treasury share reserve	12	<b>(451)</b>	(201)
Profit and loss account	12	<b>1,087</b>	4,035
<b>Shareholders' funds</b>	13	<b>27,839</b>	31,691

The notes on pages 50 to 54 form part of these financial statements. The financial statements were approved and authorised for issue by the Board and were signed on its behalf on 18 April 2016.

**Eric Hook**  
Director

The Directors' Report is on pages 14 to 17 and the Strategic Report is on pages 4 to 11 of the annual report and accounts.

## Statement of changes in equity

### For the year ended 31 December 2015

	Share capital £'000	Share premium £'000	Merger reserve £'000	Treasury share reserve £'000	Retained earnings £'000	Total £'000
<b>Changes in equity</b>						
Balance at 1 January 2015	1,859	23,188	2,810	(201)	4,035	31,691
Loss for the year	—	—	—	—	(2,862)	(2,862)
Other comprehensive income	—	—	—	—	—	—
Total comprehensive income for the year	—	—	—	—	(2,862)	(2,862)
Issue of share capital	5	78	—	—	—	83
Purchase of own shares	—	—	—	(250)	—	(250)
Share option expense	—	—	—	—	96	96
Dividends paid	—	—	—	—	(919)	(919)
<b>Balance at 31 December 2015</b>	<b>1,864</b>	<b>23,266</b>	<b>2,810</b>	<b>(451)</b>	<b>350</b>	<b>27,839</b>

## Statement of changes in equity

### For the year ended 31 December 2014

	Share capital £'000	Share premium £'000	Shares to be issued £'000	Merger reserve £'000	Treasury share reserve £'000	Retained earnings £'000	Total £'000
<b>Changes in equity</b>							
Balance at 1 January 2014	1,740	19,318	311	849	(201)	4,231	26,248
Profit for the year	—	—	—	—	—	789	789
Other comprehensive income	—	—	—	—	—	—	—
Total comprehensive income for the year	—	—	—	—	—	789	789
Issue of share capital	119	3,870	(311)	1,961	—	—	5,639
Share option expense	—	—	—	—	—	96	96
Dividends paid	—	—	—	—	—	(1,081)	(1,081)
<b>Balance at 31 December 2014</b>	<b>1,859</b>	<b>23,188</b>	<b>—</b>	<b>2,810</b>	<b>(201)</b>	<b>4,035</b>	<b>31,691</b>

# Notes to the parent company financial statements

## For the year ended 31 December 2015

### 1. Accounting policies

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable UK Accounting Standards (FRS 101) and the Companies Act 2006. The policies have been consistently applied to all years presented.

#### Disclosure exemptions adopted

In preparing these financial statements the Company has taken advantage of all disclosure exemptions conferred by FRS 101. Therefore these financial statements do not include:

- certain comparative information as otherwise required by EU endorsed IFRS;
- certain disclosures regarding the Company's capital;
- a statement of cash flows;
- the effect of future accounting standards not yet adopted;
- the disclosure of the remuneration of key management personnel; and
- disclosure of related party transactions with other wholly owned members of the Group headed by Northbridge Industrial Services plc.

In addition, and in accordance with FRS 101 further disclosure exemptions have been adopted because equivalent disclosures are included in the consolidated financial statements of Northbridge Industrial Services plc. These financial statements do not include certain disclosures in respect of:

- share-based payments;
- business combinations;
- assets held for sale and discontinued operations;
- financial instruments (other than certain disclosures required as a result of recording financial instruments at fair value);
- fair value measurement (other than certain disclosures required as a result of recording financial instruments at fair value); and
- impairment of assets.

#### First time application of FRS 101

In the current year the Company has adopted FRS 101. In previous years the financial statements were prepared in accordance with applicable UK accounting standards. This change in the basis of preparation has not materially altered the recognition and measurement requirements previously applied in accordance with applicable accounting standards. Consequently the principal accounting policies are unchanged from the prior year. The change in basis of preparation has enabled the Company to take advantage of all of the available disclosure exemptions permitted by FRS 101 in the financial statements. There have been no other material amendments to the disclosure requirements previously applied in accordance with applicable accounting standards.

#### 1.2 Investments

Investments in subsidiaries are stated at cost less provision for impairment.

#### 1.3 Deferred taxation

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date except that the recognition of deferred tax assets is limited to the extent that the Company anticipates making sufficient taxable profits in the future to absorb the reversal of the underlying timing differences.

Deferred tax balances are not discounted.

#### 1.4 Share options

When share options are awarded to employees, the fair value of the options at the date of the grant is charged to the profit and loss account over the vesting period. Non-market vesting conditions are taken into account by adjusting the number of equity instruments expected to vest at each balance sheet date so that, ultimately, the cumulative amount recognised over the vesting period is based on the number of options that eventually vest. Market vesting conditions are factored in to the fair value of the options granted. As long as all other vesting conditions are satisfied, a charge is made irrespective of whether the market vesting conditions are satisfied. The cumulative expense is not adjusted for failure to achieve a market vesting condition.

Where the terms and conditions of the options are modified before they vest, the increase in the fair value of the options, measured immediately before and after the modification, is also charged to the profit and loss account over the vesting period.

Where equity instruments are granted to persons other than employees, the profit and loss account is charged with the fair value of goods and services rendered.

Where share-based payments granted by the Company relate to employees of subsidiary companies, the amount of the charge that would arise is added to the cost of investment in the subsidiary company as a capital contribution and the related credit is taken to reserves.

**1. Accounting policies** continued**1.5 Finance costs**

Finance costs are charged to the profit and loss account over the term of the debt so that the amount charged is at a constant rate on the carrying amount. Finance costs include issue costs, which are initially recognised as a reduction in the proceeds of the associated capital instrument.

**1.6 Foreign currencies**

Foreign currency transactions of individual companies are translated at the rates ruling when they occurred. Foreign currency monetary assets are translated at the rate of exchange ruling at the balance sheet date. Any differences are taken to the profit and loss account.

**1.7 Dividends**

Interim dividends are recognised when they are paid. Final dividends are recognised when they are approved by shareholders at the Annual General Meeting.

**1.8 Critical accounting estimates and judgements**

The preparation of financial statements under FRS 101 requires the Company to make estimates and assumptions that affect the application of policies and reported amounts. Estimates and judgements are continually evaluated and are based on historical experience and other factors including expectations of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates. The estimates and assumptions which have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities within the next financial year are discussed below:

**Impairment of investments**

The Group is required to test whether investments have suffered any impairment. The recoverable amounts of the CGUs have been determined based on value-in-use estimations. The use of this method requires the estimation of future cash flows expected to arise from the continuing operation of the CGU.

**Share-based payments**

A key factor in determining the value of the share options is the likelihood of vesting. The likelihood of vesting is estimated based on the past behaviour of option holders and the changes on the Group's share price.

**2. Company profit and loss account**

Northbridge Industrial Services plc has taken advantage of Section 408 of the Companies Act 2006 and has not included its own profit and loss account in these financial statements. The Company's loss after tax was £2,862,000 (2014: profit of £789,000).

**3. Directors' remuneration**

Details of Directors' remuneration, including that of the highest paid Director, are set out in note 6 to the consolidated financial statements.

**4. Fixed asset investments**

	Shares in Group undertakings £'000
<b>Cost</b>	
At 1 January 2015	29,472
Impairment	(737)
Additions	29
<b>At 31 December 2015</b>	<b>28,764</b>

# Notes to the parent company financial statements continued

## For the year ended 31 December 2015

### 4. Fixed asset investments continued

#### Subsidiary undertakings

The following are the subsidiary undertakings of the Company:

Company name	Country of incorporation	Percentage shareholding
Crestchic Limited	United Kingdom	100%
Northbridge (Middle East) FZE	United Arab Emirates	100%
Crestchic (Middle East) FZE	United Arab Emirates	100%*
Loadbank Hire Service	United Kingdom	100%
Northbridge Industrial Services Pte Limited	Singapore	100%
Crestchic (Asia-Pacific) Pte Limited	Singapore	100%*
Northbridge Transformers NV	Belgium	100%
Crestchic France S.A.S.	France	100%
Tasman Middle East FZE (formerly Tasman OMM FZE)	United Arab Emirates	100%*
Allied Industrial Resources Ltd	United Kingdom	100%*
RDS (Technical) Ltd	Azerbaijan	100%*
Tyne Technical Equipment Rental Services	United Arab Emirates	100%*
Tasman Oil Tools Pty Ltd	Australia	100%*
Tasman Oil Tools Leasing Ltd	New Zealand	100%*
Tasman Oil Tools Ltd	New Zealand	100%*
Northbridge NZ Holdings Ltd	New Zealand	100%*
RDS (Trading) Limited	United Kingdom	100%*
Crestchic (Middle East) Technical Services LLC	United Arab Emirates	100%*
Northbridge Loadcell Services Pte Limited	Singapore	100%*
Tasman OMM Limited	United Arab Emirates	100%*
Duck Trading FZCO	United Arab Emirates	100%*
Northbridge Australia Limited	United Kingdom	100%*
Northbridge Australia Pty Limited	Australia	100%*

\* These subsidiaries are indirectly held by the Company.

### 5. Tangible fixed assets

	Fixtures and fittings £'000
<b>Cost</b>	
At 1 January 2015	43
Additions	—
<b>At 31 December 2015</b>	<b>43</b>
<b>Depreciation</b>	
At 1 January 2015	42
Charge for the year	1
<b>At 31 December 2015</b>	<b>43</b>
<b>Net book value</b>	
<b>At 31 December 2015</b>	<b>—</b>
At 31 December 2014	1

### 6. Debtors

	2015 £'000	2014 £'000
Amounts owed by Group undertakings	13,242	14,804
Other debtors	9	—
Prepayments and accrued income	6	3
Deferred taxation	—	95
	<b>13,257</b>	14,902

**6. Debtors** continued**Deferred taxation**

	2015 £'000	2014 £'000
Opening provision	95	79
Taken to the profit and loss account in current year	(95)	16
Closing provision	—	95

The provision for deferred taxation is made up as follows:

	2015 £'000	2014 £'000
Deferred tax on share options	—	95

**7. Creditors: amounts falling due within one year**

	2015 £'000	2014 £'000
Bank loans and overdraft net of capitalised debt fees	2,457	1,531
Trade creditors	67	93
Other creditors	124	134
Amounts payable to Group undertakings	1,274	1,274
	<b>3,922</b>	<b>3,032</b>

Bank securities are detailed in note 8 to the parent company financial statements.

**8. Creditors: amounts falling due after more than one year**

	2015 £'000	2014 £'000
Bank loan net of capitalised debt fees	10,272	10,272

All loans are wholly repayable within five years.

The bank loan is secured by:

- a first and only debenture from each Group company;
- a first and legal charge over a property held within the Group;
- a composite guarantee by each Group company (as guarantor) in favour of Bank of Scotland on account of each Group company (as principal); and
- an assignment of keyman policies on Eric Hook.

**9. Financial instruments****Borrowing facilities**

The Company has committed borrowing facilities drawn at 31 December which are repayable as follows:

	2015 £'000	2014 £'000
Expiry within one year	2,457	1,531
More than one year and less than two years	1,707	1,719
More than two years and less than five years	8,565	8,913
More than five years	—	—
<b>Total</b>	<b>12,729</b>	<b>12,163</b>

The Company has £1.0 million (2014: £nil) undrawn on a revolving credit facility as at 31 December 2015.

# Notes to the parent company financial statements continued

## For the year ended 31 December 2015

### 10. Share capital

	2015 £'000		2014 £'000	
<b>Authorised</b>				
30,000,000 ordinary shares of 10 pence each (2014: 30,000,000 ordinary shares of 10 pence each)	<b>3,000</b>		3,000	
<b>Allotted, called up and fully paid</b>				
18,640,708 ordinary shares of 10 pence each (2014: 18,589,886 ordinary shares of 10 pence each)	<b>1,864</b>		1,859	
	2015		2014	
	Number	£'000	Number	£'000
<b>Ordinary shares of 10 pence each</b>				
At beginning of year	<b>18,589,886</b>	<b>1,859</b>	17,397,503	1,740
Issue of new shares	<b>50,822</b>	<b>5</b>	1,192,383	119
At end of year	<b>18,640,708</b>	<b>1,864</b>	18,859,886	1,859

During the year 50,822 shares were issued as share options were exercised.

	2015 Number		2014 Number	
Treasury shares held by the Company	<b>215,150</b>		152,510	

### 11. Dividends

	2015 £'000		2014 £'000	
Final dividend of 4.00 pence (2014: 3.90 pence) per ordinary share proposed and paid during the year relating to the previous year's results	<b>735</b>		676	
Interim dividend of 1.00 pence (2014: 2.20 pence) per ordinary share paid during the year	<b>184</b>		405	
	<b>919</b>		1,081	

The Directors are not proposing a final dividend (2014: 4.00 pence per share totalling £735,000), resulting in dividends for the whole year of 1.00 pence (2014: 6.20 pence) per share.

### 12. Post balance sheet event

On 18 April 2016 the Company announced a placing to raise between £4 million and £4.5 million and an open offer to raise a further £1.1 million. Directors of the Company along with Western Selection PLC, of which David Marshall is the Chairman, have given an irrevocable undertaking to subscribe to shares of a value of £1.1 million.



## Notice of Annual General Meeting

Notice is hereby given that the ninth Annual General Meeting of Northbridge Industrial Services plc will be held at the offices of Buchanan Communications, 107 Cheapside, London EC2V 6DN on 26 May 2016, commencing at 12 noon for the following purposes:

### Ordinary business

1. To receive and adopt the financial statements for the year ended 31 December 2015 together with the Directors' Report and the Independent Auditor's Report.
2. To re-elect as a Director E W Hook, who retires in accordance with the Company's Articles of Association.
3. To re-elect as a Director A K Mehta, who retires in accordance with the Company's Articles of Association.
4. To re-appoint BDO LLP as auditor to the Company to hold office until the next general meeting at which accounts are laid before the Company and to authorise the Directors to determine its remuneration.
5. To consider and, if thought fit, pass the following ordinary resolution:

That the Directors of the Company be and they are hereby generally and unconditionally authorised for the purposes of Section 551 of the Companies Act 2006 to exercise all the powers of the Company to allot shares and grant rights to subscribe for, or convert any security into, shares:

- (a) up to an aggregate nominal amount of £863,320.10 (such amount being equal to 33% of the Company's share capital and such amount to be reduced by the nominal amount allotted or granted from time to time under (b) below in excess of such sum); and
- (b) comprising equity securities (as defined in Section 560 of the Companies Act 2006) up to an aggregate nominal amount of £863,320.10 (such amount to be reduced by the nominal amount allotted or granted from time to time under (a) above) in connection with or pursuant to an offer or invitation by way of rights issue in favour of:
  - i) holders of ordinary shares in proportion (as nearly as practicable) to the respective number of ordinary shares held by them on the record date for such allotment; and
  - ii) holders of any other class of equity securities entitled to participate therein or, if the Directors consider it necessary, as permitted by the rights of those securities, but subject to such exclusions or other arrangements as the Directors may consider necessary or appropriate to deal with fractional entitlements, treasury shares, record dates or legal, regulatory or practical difficulties which may arise under the laws of, or the requirements of, any regulatory body or stock exchange in any territory or any other matter whatsoever; and
- (c) such authority shall expire on the earlier of the conclusion of the next Annual General Meeting of the Company or the date falling 15 months after the date of the passing of this resolution.

### Special business

6. To consider and, if thought fit, pass the following special resolution:

That, subject to the passing of resolution 5 above, the Directors of the Company be and they are hereby empowered pursuant to Section 570 of the Companies Act 2006 to allot equity securities (as defined in Section 560 of the Companies Act 2006) of the Company for cash pursuant to the authorities conferred by resolution 5 as if Section 561 of the Companies Act 2006 did not apply to any such allotment, provided that this power shall be limited to:

- (a) the allotment of equity securities for cash in connection with or pursuant to an offer or invitation (but in the case of the authority granted under resolution 5(b), by way of a rights issue only) in favour of holders of ordinary shares in proportion (as nearly as practicable) to the respective number of ordinary shares held by them on the record date for such allotment (and holders of any other class of equity securities entitled to participate therein or, if the Directors consider it necessary, as permitted by the rights of those securities) but subject to such exclusions or other arrangements as the Directors may deem necessary or appropriate to deal with fractional entitlements, treasury shares, record dates, or legal, regulatory or practical difficulties which may arise under the laws of, or the requirements of, any regulatory body or stock exchange in any territory or any other matter whatsoever; and
- (b) the allotment of equity securities for cash in the case of the authority granted under resolution 5(a) above, and otherwise than pursuant to paragraph (a) of this resolution, up to an aggregate nominal amount of £258,996 (such amount being equal to 10% of the Company's share capital). This power shall expire at the conclusion of the next Annual General Meeting of the Company save that the Company may before such expiry make offers or agreements which would or might require equity securities to be allotted after such expiry and the Directors may allot the relevant securities in pursuance of such offer or agreement as if the authority conferred hereby had not expired.
- (c) such authority shall expire on the earlier of the conclusion of the next Annual General Meeting of the Company or the date falling 15 months after the date of the passing of this resolution.

# Notice of Annual General Meeting continued

## Special business continued

7. To consider and, if though fit, pass the following special resolution:

That, subject to the Company's Articles of Association and Section 701 of the Companies Act 2006, the Company be and is hereby generally and unconditionally authorised to make one or more market purchases (within the meaning of Section 163(3) of the Companies Act 2006) of its own ordinary shares on such terms and in such manner as the Directors of the Company shall determine, provided that:

- (a) the maximum aggregate number of ordinary shares hereby authorised to be acquired is 10% of the present issued share capital of the Company;
- (b) the maximum price which may be paid for each ordinary share is no more than 5% above the average of the price of the ordinary shares of the Company (derived from the London Stock Exchange Daily Official List) for the five business days prior to the date of purchase and the minimum price per ordinary share is the nominal value thereof in each case exclusive of any expenses payable by the Company;
- (c) the authority hereby given shall expire at the conclusion of the next Annual General Meeting of the Company save that the Company may make a purchase of ordinary shares after expiry of such authority in execution of a contract of purchase that was made under and before the expiry of such authority; and
- (d) any shares purchased will be held in treasury and may be resold at any time.

8. To consider and, if thought fit, pass the following special resolution:

That the Articles of Association of the Company be amended by deleting article 4 (Authorised Share Capital) and that the draft Articles of Association reflecting such deletion that have been produced to the meeting (and, for the purposes of identification, initialled by the Chairman), be adopted as the Articles of Association of the Company in substitution for, and to the exclusion of, the Company's existing Articles of Association.

By order of the Board

**Iwan Phillips**  
Company Secretary  
18 April 2016

## Notes:

1. Pursuant to Regulation 41 of the Uncertificated Securities Regulations 2001, the Company specifies that only those members entered in the Company's register of members at close of business on 24 May 2016 shall be entitled to attend and vote at the meeting in respect of the number of shares registered in their names at that time. Changes in the Company's register of members after that time shall be disregarded in determining the rights of any person to attend and vote at the meeting. If the meeting is adjourned, as at 6pm on the day two days (excluding non-working days) before the date of the adjourned meeting shall apply for the purpose of determining the entitlement of members to attend and vote at the adjourned meeting.
2. A Form of Proxy is enclosed. To be valid, the Form of Proxy (and any power of attorney or other authority (if any) under which it assigned) must be duly completed and signed and deposited at the office of the Company's registrars, Capita Asset Services, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU not less than 48 hours (excluding non-working days) before the time for holding the meeting (or any adjourned meeting). Completion of a Form of Proxy does not preclude a member from attending and voting in person at the meeting if (s)he so wishes.
3. In the case of joint holders of shares, the vote of the first named in the register of members who tenders a vote, whether in person or by proxy, shall be accepted to the exclusion of the votes of other joint holders.
4. A member that is a company or other organisation not having a physical presence cannot attend in person but can appoint someone to represent it. This can be done in one of two ways: either by the appointment of a proxy or of a corporate representative. Members considering the appointment of a corporate representative should check their own legal position, the Company's Articles of Association and the relevant provision of the Companies Act 2006.
5. If you wish to attend the AGM in person, you should make sure that you arrive at the venue for the AGM in good time before the commencement of the meeting. You may be asked to prove your identity in order to gain admission.

# Financial calendar

## 2016

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May	Annual General Meeting
June	Half year end
September	Interim results announced
October	Interim report published
December	Year end

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## 2017

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January/February	Trading update issued
April	Preliminary results announced
April	Annual report published

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## Company information

### Secretary

I C Phillips

### Company number

05326580

### Registered office

Second Avenue  
Centrum 100  
Burton on Trent DE14 2WF  
+44 (0)1283 531 645  
[www.northbridgegroup.co.uk](http://www.northbridgegroup.co.uk)

### Country of incorporation of parent company

England and Wales

### Legal form

Public limited company

### Independent auditor

**BDO LLP**  
Two Snowhill  
Birmingham B4 6GA

### Bankers

**Royal Bank of Scotland Group**  
Cumberland Place  
Nottingham NG1 7ZS

### Solicitors

**Freeths LLP**  
1 Heddon Street  
Mayfair  
London W1B 4BD

### Nominated advisors and brokers

**Stockdale Securities Limited**  
Beaufort House  
15 St. Botolph Street  
London EC3A 7BB

### Registrars

**Capita Asset Services**  
40 Dukes Place  
London EC3A 7NH

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